#### **EXECUTIVE SUMMARY**

#### 1. Introduction

This is the fourth annual disclosure by Christchurch International Airport Limited ("CIAL") under Part 4 of the Commerce Act. The disclosure report is for the year ending 30 June 2014 ("2014 Disclosure"). This executive summary gives an overview of the information the 2014 Disclosure provides on the performance of the company for this period.

Our current aeronautical charges came into effect on 1 December 2012. These charges are based on a long-term levelised price path. This is the most efficient pricing approach to recovering the very large investment we made in our new Integrated Terminal. Large infrastructure investments like our Integrated Terminal must be recovered over several pricing cycles, and a long-term price path is an efficient way to do that.

We reported on these prices in two earlier disclosures (the 2012 Price Setting Event disclosure and our annual disclosure for the year ended 30 June 2013). After feedback from the Commerce Commission that greater transparency of returns was needed, which we accept, CIAL committed to addressing the Commission's transparency concerns.

As a result, we sought expert advice on how to report on our long-term levelised prices in a way that makes transparent the return of our investment over the pricing period and for each year of the pricing period. A report on the appropriate methodology was prepared by Incenta Economic Consulting (Incenta) and can be found on our website at <a href="https://www.christchurchairport.co.nz/en/about-us/corporate-information/regulatory-disclosures">www.christchurchairport.co.nz/en/about-us/corporate-information/regulatory-disclosures</a>.

The key element of our revised disclosure methodology is a change from using a standard straight line depreciation method, to using a method that calculates the depreciation implied by the long-run price path. We have also adopted a post-tax approach.

We have used this methodology in preparing the 2014 Disclosure. We have also re-issued the two previous disclosures relating to our current aeronautical charges using the methodology advised by Incenta. These re-issued disclosures are available on our website at <a href="https://www.christchurchairport.co.nz/en/about-us/corporate-information/regulatory-disclosures">www.christchurchairport.co.nz/en/about-us/corporate-information/regulatory-disclosures</a>.

This 2014 Disclosure should be compared to the re-issued disclosures (the Price Setting Event disclosure for the period to 30 June 2017 and the annual disclosure for the year ended 30 June 2013) to get a picture of the performance of CIAL's regulated activities over time.

#### 2. Information provided in this disclosure

The disclosure regime under Part 4 of the Commerce Act requires us to make a significant amount of detailed information available to our stakeholders on an annual basis. In overview, the disclosure report contains the following financial information and quality and statistical information:

#### Financial information

In this disclosure report we report on:

- Our asset base and how it is rolled forward during the year (e.g. depreciation, additions, disposals, revaluations);
- A detailed break-down of our expenditure and how it compares to our price reset forecasts;

- · A break-down of our revenue across regulated and unregulated activities;
- A summary of the allocation methodology used to allocate assets and costs to regulated activities;
- A reconciliation to our published financial statements; and
- A detailed analysis of our regulatory profit and return on investment.

#### Quality, innovation and service performance information

The provision of quality, innovation and service performance information has been a major change under the new information disclosure regulation. Such information includes:

- · Reliability measures across the range of airfield and terminal activities;
- Capacity utilisation indicators for specified airfield, aircraft and freight and terminal activities;
- Passenger satisfaction and perception of customer experience;
- · Operational Improvements, stakeholder forums and innovation activities and outcomes;
- Initiatives implemented to improve the service experience for all users of Christchurch airport and to improve the cost efficiency of business operations and asset investment programmes; and
- Statistical analysis of aircraft and passenger movements and pricing efficiency outcomes.

This increased level of transparency for both our financial and non-financial performance is designed to increase the pressure on CIAL to maintain good performance across all facets of its operations. CIAL is comfortable with that regulatory objective. We are committed to operating an airport that provides high quality, innovative, safe and efficient services for an appropriate price, and we welcome the additional scrutiny knowing it will help us perform to the highest standard.

These disclosures may prompt questions from our customers or other stakeholders, and we welcome your enquiries. Our objective is to ensure that all of our stakeholders have a good understanding of all facets of our operations, the market we operate in and our long-term objectives.

#### 3. What does this 2014 Disclosure show?

Information disclosure has a purpose. It allows our stakeholders to assess our financial and non-financial performance at a point in time and, more informatively, it allows our stakeholders to build up a picture of our performance over time.

This is our fourth annual disclosure. In the following sections we discuss what can readers take from the picture it presents, both on a stand-alone basis and when read with our previous annual disclosures and our 2012 price setting event disclosure.

#### 3.1 Financial information

#### Impact of our price reset

Our new aeronautical charges took effect on 1 December 2012, part way through the 2013 disclosure year. This 2014 Disclosure is the first full year under our new aeronautical charges.

The new aeronautical charges were described in detail in our price setting event disclosure report (dated 19 December 2012). Our prices are based on a transition up to the long-run levelised price level by June 2017. The overall impact is a significant price increase (reflecting both the fact that our previous prices were low and the need to recover the major investment in the new Integrated Terminal).

However in practice the value impact of the price increase has been countered by the shortfall in actual demand compared to that forecast, as discussed below.

#### Impact of market conditions

In setting the new aeronautical charges in 2012 it was necessary for CIAL to make a number of judgements including, importantly, the forecast demand for the pricing period through to June 2017. The forecast demand is an important factor in converting the estimated required revenue into unit prices. In developing our demand forecast it was necessary for CIAL to consider:

- The impacts of the Canterbury earthquakes and the uncertainties they created for international leisure travel;
- The likely extent and timing of the Christchurch rebuild programme and how long it would take before critical infrastructure, particularly hotel accommodation, was available; and
- The reduced passenger demands post-earthquakes have seen a reduction in airline capacity and services to the South Island.

In addition, an assessment was made of the likely profile of aircraft movements and the mix between jet and turboprop aircraft. This assessment of aircraft movements and aircraft mix then drives the forecast of the capacity of seats that would likely fly into and out of Christchurch, together with the volume of MCTOW in aircraft weight that would be utilising the airfield services.

The market experience has been quite different to that forecast in the pricing consultation in that:

- recovery of passenger movements and aircraft capacity servicing Christchurch postearthquakes is taking longer than originally forecast;
- the mix of aircraft between turboprop and jet has been quite different to that forecast. Air New Zealand has used a higher proportion of turboprop aircraft compared with jet aircraft to that originally forecast for the domestic markets; and
- airlines have been achieving improved load factors, thereby reducing the number of aircraft movements compared to that forecast.

The combination of all these factors has resulted in CIAL not recovering its forecast revenue for the first 19 months of the current pricing period (i.e. the period from the price reset in 1 December 2012 to 30 June 2014).

The following table compares the revenue forecast we made when setting our 1 December 2012 prices with the actual revenue based on actual aircraft movements that have eventuated.

Revenue Gap Analysis - Dec-2012 to June 2014 - Including PSC							
Туре	Aircraft Type	2013	2014	Grand Total			
Pricing Forecast	Dom Jet Total	13.2	26.1	39.3			
	Dom Turbo Prop Total	4.5	8.5	13.0			
	Int Jet Total	15.1	27.7	42.8			
Pricing Total		32.8	62.3	95.1			
Actual Results	Dom Jet Total	11.5	22.6	34.1			
	Dom Turbo Prop Total	4.0	7.6	11.7			
	Int Jet Total	13.9	25.8	39.6			
FY14 Results Total		29.4	56.0	85.4			
Revenue Gap	Dom Jet Total	-1.7	-3.5	-5.2			
	Dom Turbo Prop Total	5	9	-1.4			
	Int Jet Total	-1.2	-1.9	-3.1			
Revenue Gap Tota	ı	-3.4	-6.3	-9.7			

A more detailed analysis of the demand variances is included in Schedule 16. For the first 19 months of the current pricing period the negative variance to that forecast when setting prices (including the lower Passenger Service Charges revenue from lower international passenger volumes), has remained relatively consistent at approximately 10% less than forecast.

Looking forward, airlines are adding capacity into Christchurch during the 2014/15 year. We expect a 392,000, or 5.5%, seat increase in the year to 30 June 2015. The bulk of these additional seats will be on domestic services, and about 80,000 seats will come from international destinations, including Asia.

#### Operating efficiency

CIAL is continually seeking to improve its operating efficiency. We are very aware that our investment in the new Integrated Terminal, while an efficient investment decision and somewhat overdue, nevertheless has resulted in our customers facing increasing charges. We need to show that we are operating the new facility efficiently, and are conscious that our operational performance will be transparent under the information disclosure regime.

Accordingly this is a particular area of focus for CIAL. It is a specific area of attention in the current planning process to maximise the productivity and operating cost of our new infrastructure.

A number of initiatives have been progressed over the 2014 year designed to improve service performance and ensure a safe and secure operating environment is maintained. These are detailed in schedule 15 of this disclosure report. In progressing these initiatives, CIAL has actively consulted with customers and/or border agencies on a regular basis.

Efficiency initiatives have included:

- Improve airport operations these have included the introduction of signage in support of airline carry-on luggage restrictions, together with the facilitation of changes to the opening times for the international departure process, to better align with the airline check-in operations. Improvements in operating procedures to introduce foreign language information to existing security screens and to facilitate easier access by checkin and gate staff to the FIDS system have also been examples of such improvements.
- Improvements in safety -maintaining a safe and secure airport environment is a critical objective for CIAL. Initiatives progressed during the year include a significant investment in the training of stakeholder users of compactors together with the introduction of new signage on the apron in relation to the use of electronic devices. CIAL has also provided a new purpose built, state-of-the-art Emergency Operations Centre facility to improve the management and co-ordination of airport related emergencies.

Annual disclosure reports under the new information disclosure regime require us to report our actual operational expenditure for the current disclosure year against that forecast for that year back in 2012. This provides our stakeholders with a measure of our efficiency, and prompts more informed discussions about what is causing departures from our forecasts made in 2012.

In this 2014 Disclosure we discuss our operating expenditure variances in Schedule 6. As explained in Schedule 6 the operating costs for both the current 2014 Disclosure and the period to date are above that forecast when setting prices. In summary the key causes are:

- Promotions and incentives to specific airlines or route destinations that were excluded from the forecast used for pricing after consultation with our airline customers;
- Insurance and rates were greater than we forecast;
- Other costs including maintenance, cleaning, aviation security and personnel costs that have been higher than forecast and to some degree reflect the difficulty of forecasting operating costs for a significantly larger and different terminal;
- A difference in approach for how a lease termination cost should be recovered; annual disclosure requirements treat this as an operating cost whereas our pricing forecasts treated it as an asset addition to be amortised over the residual lease term.

The general picture that emerges from this disclosure is CIAL gaining operating experience with the new terminal and investing in future growth. This fairly reflects our priorities. Going forward we will continue to target improved operating efficiencies and growth, and we expect our further information disclosure reports to make transparent to our stakeholders our investments in those areas.

#### Capital expenditure

When consulting on and setting our aeronautical charges in 2012, we consulted on the capital expenditure we had planned for the period to June 2017. Changes were made to our planned capital expenditure during the consultation process, and the finalised capital expenditure plan is presented in our price setting event disclosure report (dated 19 December 2012).

Annual disclosure reports are an opportunity to report on how our planned capital investments are progressing. We discuss our activities this year in Schedule 6.

In aggregate we have spent \$1.95m less than we forecast (-16%) for 2014. We spent \$1.21m (-18%) less than we forecast in the area of airfield pavement maintenance works, after a specific review of maintenance this year. We also deferred the removal of Regional Stands and Hangar 4 in response to the longer than expected use of this facility by Air New Zealand. This removal expenditure is now expected to be incurred in a later period once Air New Zealand's need for the facility has ceased. The only area in 2014 where we have invested more capital than we forecast was in the completion of the terminal and this is merely a timing difference.

We believe this shows that CIAL is investing efficiently and only incurs expenditure where required, while at the same time responding to the changing needs of our airline customers. There will always be a variation between actual and forecast expenditure and the new information disclosure regime will ensure that such variations are transparent.

#### Earnings performance

The impact of the slower than anticipated recovery post the Canterbury earthquakes together with the increase in assets values and operating costs, following the commissioning of the new terminal, continues to have an impact on CIAL's returns for the financial year ending 30 June 2014. The regulatory earnings performance post tax was \$13.497 million, resulting in a 2.76% return on Regulatory Investment Value (compared with the Commerce Commission post-tax benchmark range of 5.79% to 7.75%).

The following table outlines the trend of performance for the periods 2011 to 2014:

	\$'000						
Item	2011	2012	2013	2014			
Regulatory Profit	18,884	7,517	7,213	14,591			
Adjusted Regulatory Profit	17,873	6,385	6,247	13,497			
Regulatory Investment value	315,328	404,058	428,960	489,229			
ROI - comparable to post tax WACC	5.67%	1.58%	1.46%	2.76%			
Post Tax WACC *1	8.06%	7.56%	6.49%	6.77%			

<sup>\*1</sup> this is the Commission's post tax mid-point benchmark WACC

This identifies that the return of regulatory profit on regulatory investment value has reduced from 5.67% in 2011 to 2.76% in 2014. These rates of return are significantly below the Commerce Commission post-tax WACC benchmark used to monitor performance, and reflect the extended risk CIAL has been exposed to post the Canterbury earthquakes in 2010/11.

This table demonstrates the utility of information disclosure accounts as they reveal trend information over time. Differences and trends revealed by the information disclosure accounts will demand an explanation by reference to the market the airport is operating in. CIAL views this as a healthy addition to the wider governance of airports.

#### 3.2 Quality and statistics

#### The quality of our services

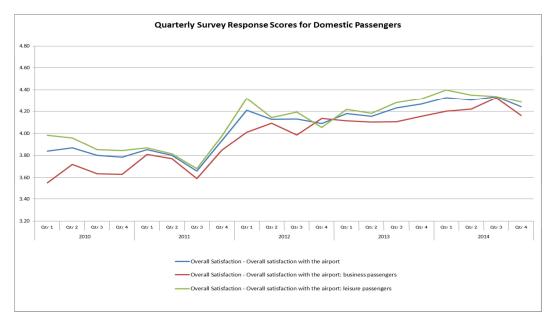
Passenger satisfaction levels at CIAL continue to be high, and the feedback from CIAL's customers is that the quality of CIAL's services meets their demands and CIAL appropriately facilitates service improvements by its customers.

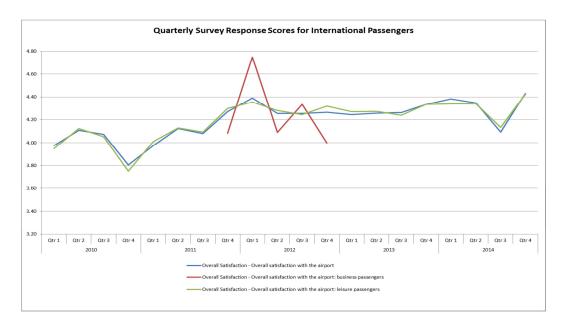
We remain pleased with this feedback. Excellence in customer service delivery is an imperative for CIAL. To this end the ethos of "one team best airport" has continued to be implemented and expanded across the Christchurch airport campus. This is designed to provide a focus on the customer experience and how all parties on the airport can contribute to this outcome.

Many instances of great passenger experience has been communicated to CIAL and these are regularly published to all staff across the campus - including CIAL, our airline customers and border agencies, through a number of avenues, including Airport Voice and the 2014 Annual Report, both of which are designed to share an integrated message of the total airport and its many contributors. Positive comments continue to be made by many parties, including the airlines, on the benefits this approach is providing to customer service being provided at Christchurch airport.

Another source of information on service quality is the ASQ customer satisfaction surveys. CIAL has, post the commissioning of the new integrated terminal, been at the forefront of service performance for airports throughout Australasia. The survey data detailed in Schedule 14 demonstrates a continuing high level of passenger satisfaction for both the domestic and international terminal.

The following charts demonstrate the trends in passenger satisfaction over the past 5 years.





- Whilst the level of passenger satisfaction remains high overall for domestic passengers, a slight decrease in survey results has been noted for domestic passengers in the fourth quarter of 2014. This decrease in satisfaction was in a number of areas as highlighted in Schedule 14.
- Given this, CIAL is now placing particular focus on ways of improving the customer experience for domestic passengers in areas where our survey response scores have deteriorated in recent periods. Current customer experience initiatives include the trial of an alternate exit from the domestic Jet departure lounge in support of reduction in travel time for some regional passengers, continued upgrade of seating, the replacement of carpet and on-going upgrading of washrooms.
- When reviewing the response scores for international passengers, it should be noted that
  there is limited survey data for international business passengers. Wherever there are
  less than 10 respondents then the ASQ does not average them and leaves them blank as
  they are statistically weak. Notwithstanding this, overall satisfaction rates amongst our
  international passengers improved significantly in the fourth quarter of 2014.

We know from experience that in the drive to maintain and improve quality standards, information matters. It is a truism that we manage what we measure. For that reason, CIAL embraces the new reporting of quality measures in the information disclosure regime.

In this 2014 Disclosure we continue with our annual reporting of reliability, capacity utilisation and passenger satisfaction statistics (including statistics on time departure delay, as provided by our airline customers). Considering the trend in measures over the last year, this identifies that:

- · Reliability continues to trend positively, including on time departure performance;
- · Utilisation remains appropriate; and
- · Passenger satisfaction continues to rate highly.

#### Innovation

The Commerce Commission and our airline customers have confirmed that CIAL has innovated appropriately in the past and continues to innovate appropriately, and that CIAL is also receptive to airline-led innovation.

Similar to our attitude to quality, discussed above, we are pleased with this feedback. This year CIAL has continued its emphasis on improving the airport experience and efficiencies in operations.

Particular initiatives that have occurred during this disclosure year to improve performance have included the facilitation of changes to the opening times for the international departure process to better align with airline check-in operations, the facilitation of easier access for check-in and gate staff to operate FIDS, and the trial of an alternate exit from the domestic Jet departure lounge in support of reduction in travel time for some regional passengers. These are disclosed in Schedule 15.

Again, we believe that information will fuel the drive for innovation. This information disclosure report provides us with an opportunity to report on our innovation initiatives, and generate feedback from stakeholders on both our specific activities and our level of innovation from year to year.

#### **Overall comment**

It is clear that the new Integrated Terminal has and will continue to deliver an enhanced passenger and airline experience and generate economic benefits not only to Christchurch but also to the South Island as a whole.

In developing and growing services to Christchurch and the South Island our starting point is that we are predominantly a leisure based airport, with a particular focus on passengers travelling to and from Australia, and long haul services to Asian destinations. We will continue to take a lead role in stimulating tourism traffic to Christchurch and the wider South Island.

CIAL is working with its airline customers and other tourism partners to develop new routes and services across the Australian market and also to new long-haul destinations in Asia, particularly China. Our longer-term growth plan is to build from the position reported in this 2014 Disclosure of 5.69 million passengers to 8.5 million passengers annually by 2025. There are no easy fixes. Growth requires significant and at times lengthy investment with our tourism partners, but the goal is and must be achieved to the benefit of all stakeholders.



Tidy cursor position and sheet scaling

Set sheet protection

Remove sheet protection

# Specified Airport Services Information Disclosure Requirements Information Templates

for Schedules 1–17

Company Name
Disclosure Date
Disclosure Year (year ended)
Pricing period starting year (year ended) 1

Christchurch International Airport Ltd
30 November 2014
30 June 2014
30 June 2013

<sup>&</sup>lt;sup>1</sup> Pricing period starting year of the pricing period in place at the end of the disclosure year. Is used in clause b schedule 6.

Templates for schedules 1–17 (Annual Disclosure) Version 2.0. Prepared 25 January 2012

#### **Table of Contents**

Schedule	Description
1	REPORT ON RETURN ON INVESTMENT
2	REPORT ON THE REGULATORY PROFIT
3	REPORT ON THE REGULATORY TAX ALLOWANCE
4	REPORT ON REGULATORY ASSET BASE ROLL FORWARD
5	REPORT ON RELATED PARTY TRANSACTIONS
6	REPORT ON ACTUAL TO FORECAST EXPENDITURE
7	REPORT ON SEGMENTED INFORMATION
8	CONSOLIDATION STATEMENT
9	REPORT ON ASSET ALLOCATIONS
9	REPORT ON ASSET ALLOCATIONS (2010)
9	REPORT ON ASSET ALLOCATIONS (2009)
10	REPORT ON COST ALLOCATIONS
11	REPORT ON RELIABILITY MEASURES
12	REPORT ON CAPACITY UTILISATION INDICATORS FOR AIRCRAFT AND FREIGHT ACTIVITIES AND AIRFIELD ACTIVITIES
13	REPORT ON CAPACITY UTILISATION INDICATORS FOR SPECIFIED PASSENGER TERMINAL ACTIVITIES
14	REPORT ON PASSENGER SATISFACTION INDICATORS
15	REPORT ON OPERATIONAL IMPROVEMENT PROCESSES
16	REPORT ON ASSOCIATED STATISTICS
17	REPORT ON PRICING STATISTICS
23	REPORT ON INITIAL REGULATORY ASSET BASE VALUE

#### Disclosure Template Guidelines for Information Entry

Internal consistency check

OK

#### Templates

The templates contained in this workbook are intended to reflect the specified airport disclosure requirements set out in Schedules 1–17 inclusive and Schedule 23 of Commerce Commission decision 715 (Commerce Act (Specified Airport Services Information Disclosure) Determination 2010).

#### Data entry cells and calculated cells

Data entered into this workbook may be entered only into the data entry cells. Data entry cells are the bordered, unshaded areas in each template. Under no circumstances should data be entered into the workbook outside a data entry cell.

In some cases, where the information for disclosure is able to be ascertained from disclosures elsewhere in the workbook, such information is disclosed in a calculated cell. Under no circumstances should the formulas in a calculated cell be overwritten. All cells that are not data entry cells may be locked using worksheet protection to ensure they are not overwritten.

#### Validation settings on data entry cells

To maintain a consistency of format and to guard against errors in data entry, some data entry cells test entries for validity and accept only a limited range of values. For example, entries may be limited to a list of category names or to values between 0% and 100%.

#### Data entry cells for text entries

Data input cells that display the data validation input message "Short text entry cell" have a maximum text length of 253 characters. Because of page layout constraints, this text length is unlikely to be approached. The amount of text that may be entered in the comment boxes is restricted only by the capacity of the spreadsheet program and page layout constraints. Should a comment box within a template be inadequate to fully present the disclosed comments, comments may be continued outside the template. The comment box must then contain a reference to identify where in the disclosure the comment is continued.

Row widths can be adjusted to increase the viewable size of text entries.

A paragraph feed may be inserted in an entry cell by holding down both the {alt} and the {shift} keys.

#### Data entry cells that contain conditional formatting

A limited number of data entry cells may change colour or disappear from view in response to data entries (including date entries) made in the workbook. This feature has been implemented to highlight data being entered that is not internally consistent with other data currently entered, and to hide data entry cells for conditionally disclosed information when the determination does not require the data be disclosed.

#### a) Internal consistency checks

To assist with data entry, the shading of the following data entry cells will change if the cell content becomes inconsistent with data elsewhere in the template:

#### Schedule 4, cells N110:N118, J30;

Schedule 7, cells K8:K14, K16:K18, K20, K22, K24, K26, K28, K30, K32,

Should such inconsistency be identified, the shading of the internal consistency check cell C4 at the top of the Guidelines worksheet will also change and the check cell will show "Error" instead of "OK".

#### b) Conditionally disclosed information

The determination allows in some circumstances that data do not need to be disclosed. Accordingly, the following cells are conditionally formatted to disappear from view (the borders are removed and the interior of the cells takes on the colour of the template background) in some circumstances:

Schedule 1, cells F9:F12, F14:F15, F17:F18, G9:G12, G14:G15, G17:G18:

In schedule 1, the column F cells listed above disappear if the determination does not require Part 4 disclosure in respect of year CY – 2 (CY is the current disclosure year). Similarly, the column G cells disappear if disclosure in not required in respect of year CY – 1.

#### Schedule 6 comparison of actual and forecast expenditures

Clause 6a of schedule 6 compares actual expenditures with expenditures forecast in respect of the most recent price setting event.

The calculated cells G10:G11, G14:G16, G19:G28 determine, from clause 6b, the forecast expenditure for the current disclosure year.

The calculated cells M10:M11, M14:M16, M19:M28 determine, from clause 6b, the forecast expenditure to date.

The formulas in the calculated cells assume that the current disclosure falls within the five year pricing period. Cell C65 notes which of the pricing period years disclosed in clause 6b coincides with the current disclosure year.

## Regulated Airport For Year Ended

Christchurch International Airport Ltd
30 June 2014

#### **SCHEDULE 1: REPORT ON RETURN ON INVESTMENT**

ref Version 2.0

#### 1a: Return on Investment

(\$000 unless otherwise specified)

6.75%

7.01%

			C1-2	CT-I	Current Year C1
3	Return on Investment (ROI)	for year ended	30 Jun 12	30 Jun 13	30 Jun 14
9	Regulatory profit / (loss)		7,517	7,213	14,591
)	less Notional interest tax shield		1,131	966	1,093
1	Adjusted regulatory profit		6,385	6,247	13,497
2	Regulatory investment value		404,058	428,960	489,229
3		_			
1	ROI—comparable to a post tax WACC (%)		1.58%	1.46%	2.76%
5	Post tax WACC (%)		7.56%	6.49%	6.77%
6		_			
7	ROI—comparable to a vanilla WACC (%)		1.86%	1.68%	2.98%

#### Commentary on Return on Investment

Vanilla WACC (%)

These Disclosure statements have incorporated the value of implied depreciation as contained in the Supplementary Price Reset disclosure to reflect the "return of capital" implicit in the levelised price path. As noted in the Executive Summary we have also reissued our 2013 Annual Disclosure using the same revised methodology. Consequently we have restated the 2013 comparatives to the reissused disclosure amounts to ensure appropriate comparability.

7.86%

The adjusted regulatory profit (which incorporates the implied depreciation value disclosed in the supplementary PSE2 price reset), is up by \$7.252m or 116.1% in comparison to 2013. This results in a return of 2.76% on the Regulatory Investment Value of \$489.229m for 2014. This result is well below the Commerce Commission benchmark of 6.77% and above the 2013 return of 1.46%.

Item	2012	2013	2014
Regulatory Profit	\$7,517	\$7,213	\$14,591
Adjusted Regulatory Profit	\$6,385	\$6,247	\$13,497
Regulatory Investment value	\$404,058	\$428,960	\$489,229
ROI – comparable to a post tax WACC	1.58%	1.46%	2.76%
Post tax WACC	7.56%	6.49%	6.77%

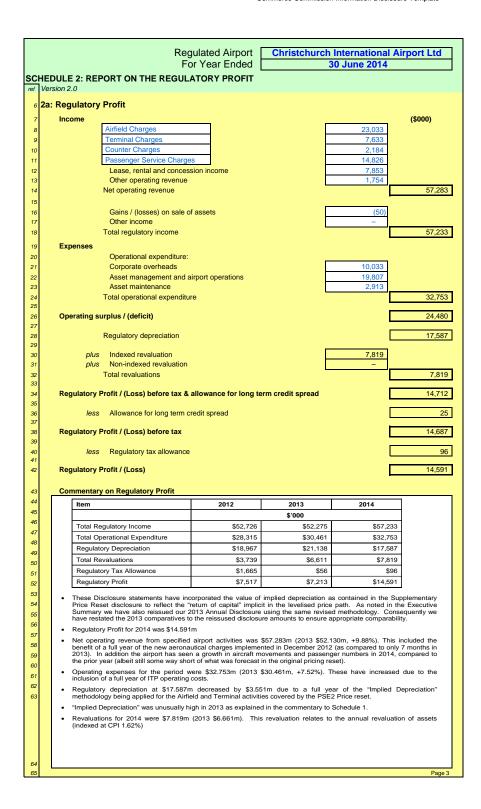
There are a number of reasons for this level of return and these are highlighted in the following schedules and explained further in the executive summary preceding these schedules.

When comparing the 2014 return to that achieved in the prior year, the main point to note is that the "implied depreciation" charge was particularly high in 2013, hence reducing the return achieved. This relates to the fact that the airfield land assets were revalued for PSE2, with the revaluation amount to be rebated to customers over PSE2. In 2013, a whole year of revaluation rebate was provided over the 7 months for which the new prices were in operation. Hence a much higher rebate per month over that period, and commensurately higher "implied depreciation"

Regulatory Investment Value at \$489.229m has increased over 2013 by \$60.269m (14.05%). This is primarily due to the completion of the integrated terminal and related airside works (March 2013). These assets had only been included at 25% of full value for the 2013 year, reflecting the part period use. The full value being added to the regulatory Investment value in 2014

\* Return on Investment disclosure is not required for years ended prior to 2011.

	Regulated Airpor	t Christchurc	h International	Airport Ltd
	For Year Ended		30 June 2014	,
90	HEDULE 1: REPORT ON RETURN ON INVESTMENT (c	ont)		
ref		ont)		
		(\$000 u	nless otherwise sp	ecified)
59	1b: Notes to the Report	•	·	·
60	· ·			
61	' '			484,611
62	(1.)			17%
63	1			4.74%
64				3,905
65				28.0%
66	Notional interest tax shield			1,093
	4h/ii). Dogwletew Investment Velve			
67				404.044
68	Regulatory asset base value - previous year			484,611
		Assets	Proportion of	
00	Commissioned Brainste	Commissioned—	Year Available (%)	Proportionate
69	•	RAB Value (\$000) 2,197	100%	Regulatory Value
70 71		5,486	25%	1,372
71		5,400	25%	1,372
73		<del> </del>		_
74				_
75 76				_
77				
78				_
79	-	2,518	50%	1,259
80	'	2,010	3070	-
81		420	50%	210
82		9,781		
83				4,618
84	·			.,
85	Regulatory investment value			489,229
	regulatory invocations value			.00,220



				Re	gulated Airport	Christch	nurch Inte	ernational	Airport Ltd
				F	or Year Ended			une 2014	
	HEDULE 2: REPORT ON THE REGULATOR	RY PROFIT (c	ont)						
ref	Version 2.0				(\$000 uu	nless otherwise	specified)		
72	2b: Notes to the Report				(\$000 ti	iless otherwise	specified)		
70	2b(i): Allowance for Long Term Credit S	oroad							
73	Schedule 2b(i) is only to be completed if at the en		ro year the weights	od avorago original to	nor of the airport's au	alifying dobt one	l non qualifui	na dobt in ar	oator than five
74	Veare	u oi the disclosu	re year the weighte	ed average original te	nor or the airport's qu	alilyilig debt alic	i non-qualityi	ing debt is gre	sater triair live
							Term	Execution	
							Credit	cost of an	Notional debt
75	Qualifying debt	Issue date	Pricing date	Original tenor (in years)	Coupon rate (%)	Book value	Spread Difference	interest rate swap	issue cost readjustment
76		6/12/2012	6/12/2012	7.0	5.15%	75,000	113	30.00	(75)
77		18/10/2009	18/10/2009	7.0	_	25,000	38	_	(25)
78	<u>                                   </u>	4/10/2013	4/10/2013	8.0	6.25%	50,000	75	-	(66)
79 80							225	30	(166)
81									89
82								. 5.	99,9994
83 84							Attribut	tion Rate (%)	28.00%
85						Allowance fo	r long term o	redit spread	25
86 87	2b(ii): Financial Incentives			(\$000)					
88			12,569	(4555)					
89			753						
90	Total financial incentives			13,321					
91	2b(iii): Rates and Levy Costs								
92				(\$000)					
93	Rates and levy costs			924					
94	2b(iv): Merger and Acquisition Expenses	3							
95				(\$000)					
96	Merger and acquisition expenses								
97	Justification for Merger and Acquisition Expense	96							
98									
99		enses.							
100									
101 102									
103									
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105 106									
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110 111									
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115 116									
116									
118									
119									Page 4

		Regulated Airport Christchu	rch International Airport Ltd
		For Year Ended	30 June 2014
SCI	HEDULE:	3: REPORT ON THE REGULATORY TAX ALLOWANCE	
ref	Version 2.0		
6	3a: Regu	latory Tax Allowance	(\$000)
7		Regulatory profit / (loss) before tax	14,687
8	nluo	Dogulatory depresiation	47 507
9 10	plus	Regulatory depreciation Other permanent differences—not deductible	17,587 40 *
11		Other temporary adjustments—current period	956 *
12			18,583
13		Total conductions	7.040
14	less	Total revaluations Tax depreciation	7,819
15 16		Notional deductible interest	3,905
17		Other permanent differences—non taxable	_ *
18		Other temporary adjustments—prior period	595 *
19			32,926
20		Regulatory taxable income (loss)	344
21 22		regulatory taxable income (1055)	344
23	less	Tax losses used	_
24		Net taxable income	344
25 26		Statutory tax rate (%)	28.0%
27		Regulatory tax allowance	96
28	* Workings	to be provided	
29	3b: Note:	s to the Report	
30	3b(i): D	isclosure of Permanent Differences and Temporary Adjustments	
31 32		The Airport Business is to provide descriptions and workings of items recorded in the four "other" categories separate note if necessary).	es above (explanatory notes can be provided in a
33			
34		Details of the tax differences are as follows;	
35		Permanent Differences (\$0.04m) represents 50% of entertainment expenses which are n	· ·
36		<ul> <li>Other Temporary differences - current period consist of personnel accruals that are not d accrued (\$.880m), the cost of uniforms capitalised for tax purposes of (\$.064m) and the c</li> </ul>	
37 38		accounting gain on asset disposal of (\$0.012m)	
39		Other Temporary adjustments - prior period (\$0.595m) are the reversal of the previous years.	ear's accruals.
40			
41			
42			
43	3b(ii): T	ax Depreciation Roll-Forward	
44		•	(\$000)
45		Opening RAB (Tax Value)	214,252
46	plus		9,823
47	less		6,407
48 49	plus less		(79) 20,607
50	plus	•	3,273
51		Closing RAB (tax value)	200,255
	01: (!!!)	Decemblishing of Toy Longon (Aliment Burn)	
52 53	3b(III): l	Reconciliation of Tax Losses (Airport Business)	(\$000)
54		Tax losses (regulated business)—prior period	_
55	plus		-
56	less	Tax losses used	_
57 59		Tax losses (regulated business)	
58 59		Tax 100000 (regulated business)	Page 5

		Regulated Airport For Year Ended		Internationa 30 June 201	al Airport Ltd
SCI ref	HEDULE 4: REPORT ON REGULATORY ASSET BASE ROLL F Version 2.0	ORWARD			
6	V0/3/0/1 2.0		ted RAB *		(\$000)
7 8	RAB value—previous disclosure year	(\$000)	<b>(\$000)</b> 554,410	(\$000)	<b>(\$000)</b> 484,611
9	less Regulatory depreciation		21,880		17,587
11	plus				7
12 13	Indexed revaluations  Non-indexed revaluations	8,943	-	7,819	•
14	Total revaluations		8,943		7,819
15 16	plus Assets commissioned (other than below)	12,649	ı r	10,201	7
17	Assets acquired from a regulated supplier	12,049	-	-	†
18	Assets acquired from a related party	_		_	<u></u>
19 20	Assets commissioned less		12,649		10,201
21	Asset disposals (other)	405	Γ	346	7
22	Asset disposals to a regulated supplier	_		_	1
23	Asset disposals to a related party	140		75	
24 25	Asset disposals		544		420
26	plus Lost and found assets adjustment		_		_
27 28	Adjustment resulting from cost allocation				1,202
29	RAB value <sup>†</sup>		EE2 E70		495 926
30	RAD value		553,578		485,826
31 32	Commentary				
33	These Disclosure statements have incorporated the value of implied deprecia	ation as contained in the Suppler	nentary Price Reset dis	closure to reflect th	e "return of
34 35	capital" implicit in the levelised price path. As noted in the Executive Summa	ry we have also reissued our 20	13 Annual Disclosure us	sing the same revis	
36	methodology. Consequently we have restated the 2013 comparatives to the  Assets were revalued using the CPI index of 1.62% which resulted in an incre		ensure appropriate cor	nparability.	
37 38	Regulatory depreciation has decreased from the prior year, due to a full year		thodology being applied	d. "Implied Depreci	ation" was
39 40	unusually high in 2013 as explained in the commentary to Schedule 1.  The Assets commissioned include additions to the terminal and replacement	assets for the runway			
41	The adjustment resulting from cost allocation of (\$1.202m) is the result of cha	•	assets within the termin	al. These assets h	ad previously
42 43	been only partially allocated to the specified terminal but have now been four				,
44					
45 46					
47					
48 49					
43					
50 51	<ul> <li>The 'unallocated RAB' is the total value of those assets used wholly or partially to provide The RAB value represents the value of these assets after applying this cost allocation. Nei</li> <li>RAB to correspond with the total assets value disclosed in schedule 9 Asset Allocations.</li> </ul>				non-specified services.
52	4b: Notes to the Report				
53	4b(i): Regulatory Depreciation				
54			Unallocated RAB		RAB
55	Chandard degraciation		(\$000)		(\$000)
56 57	Standard depreciation  Non-standard depreciation		3,927 17,953		3,323 14,264
58	Regulatory depreciation		21,880		17,587
59	• •				Page 6

			Regi	ulated Airport	Christchurc	h Internationa	al Airport Ltd
			Fo	r Year Ended		30 June 2014	
SCI	HEDULE	4: REPORT ON REGULATORY ASSET BAS	E ROLL FORWA	RD (cont)			
ref	Version 2. 4b(ii):	Non-Standard Depreciation Disclosure		(\$000 u	nless otherwise s	pecified)	
				Depreciation	Year change	RAB value under 'non-	RAB value
67		Non-standard Depreciation Methodology		charge for the period (RAB)	made (year ended)	standard' depreciation	under 'standard' depreciation
		Calculation of Depreciation to a method that calculates	s the depreciation	<b>P</b> ,	() can constant		
68		implied by the long-run price path.	•	14,264	2013	485,826	481,087
69							
70 71							
72							
73	4b(iii)	Non-Standard Depreciation Disclosure for	Year of Change			Extent of custor	ner disagreement
74		Summary of Change		fication for change		а	nd response
74		Change from using a standard "straight-line"	•			CIAL has sought	
		Change from using a standard straight-line depreciation method, to using a method that calculates the depreciation implied by the long-run price path.	regulation in relation Commission raised of how we reported Commission's trans	ffectiveness of informa, to Christchurch Airpoisome concerns about in our disclosures. To barency concerns, we methodology for the re	rt, the the transparency address the have committed	from Incenta Ecoi (Incenta) to advise methodology that the Commission's concerns. A repo appropriate methor prepared by Incert that report has be our stakeholders: workshop being his was received fron customers (includ their expert advish has been conside finalisation of our methodology. Co expert's report, in of the feedback fr stakeholders expibe found on our with children our with the control of the feedback from the feedback fr	nomic Consulting e e on a responded to transparency rt on the dology was ta. A copy of en provided to ogether with a eld. Feedback nour key ing a report from or, Covec), and red in the revised piece of our cluding analysis om our art adviser, can rebsite at www.
75							
76	4b(iv)	Calculation of Revaluation Rate and Indexe	ed Revaluation of	Fixed Assets			
77 78		CPI at CPI reference date—previous year (index value	)				1,176
79		CPI at CPI reference date—current year (index value)	,				1,195
80		Revaluation rate (%)					1.62%
81				Unalloca	ted RAR	D	AB
82		RAB value—previous disclosure year		Gnanoca	554,410	K	484,611
83	less	Revalued land		_		_	
84	less less			354 544		229 420	
85 86	less	•		544		420	
87		Indexed revaluation			8,943		7,819
88	4b(v):	Works Under Construction					
89				Unallocated constr			works under ruction
90		Works under construction—previous disclosure year			2,318		1,202
91		Capital expenditure		14,867		10,189	
92		Asset commissioned		12,649		10,201	
93 94	less plus	9					1,862
95	,	Works under construction			4,536		3,052
96							Page 7

SCH ref 103 104 105	4b(vi): Capital Expenditure by Primary Purpose Capacity growth  2,525							
106	Total capital expenditure 4b(vii): Asset Classes				,,,,,	10,189		
	· ,	Land	Sealed Surfaces	Infrastructure &	Vehicles, Plant	Total *		
108	RAB value—previous disclosure year	93,934	107.972	Buildings 274,191	& Equipment 8,514	484.611		
109	less Regulatory depreciation	93,934	9,002	7,196	1,389	17,587		
111	plus Indexed revaluations	1,518	1.961	4,211	129	7,819		
112	plus Non-indexed revaluations	-	1,001	7,211	120	-		
113	plus Assets commissioned	_	4,414	4,869	919	10,201		
114	less Asset disposals	_	_	406	15	420		
115	plus Lost and found assets adjustment	_	_	_	_	_		
116	plus Adjustment resulting from cost allocation	-	_	1,161	41	1,202		
117	RAB value	95,452	105,345	276,830	8,199	485,826		
118 119	4b(viii): Assets Held for Future Use	* Corresponds to values  Base Value	in RAB roll forward calco	Net Revenues	Tracking Revaluations	Total		
120	Assets held for future use—previous disclosure year	41,578	15,655	56	4,635	61,812		
121	plus Assets held for future use—additions¹	_	_	_	747	747		
122	less Transfer to works under construction	_	_	_	_	_		
123	less Assets held for future use—disposals	_	_	_	_	-		
124	Assets held for future use <sup>2</sup> 1 Holding Costs, Net Revenues, and Tracking Revaluations entries in the 'Assets held for future use' line (Base Val'Assets held for future use—previous disclosure year'.					62,559 year's disclosure as		
126 127	Highest rate of finance applied (%)					– Page 8		

**Christchurch International Airport Ltd** Regulated Airport 30 June 2014 For Year Ended SCHEDULE 5: REPORT ON RELATED PARTY TRANSACTIONS Version 2.0 5(i): Related Party Transactions (\$000) 110 Net operating revenue Operational expenditure 3 546 Related party capital expenditure 2,811 11 Market value of asset disposals 12 Other related party transactions 58 989 5(ii): Entities Involved in Related Party Transactions 13 **Related Party Relationship Entity Name** Christchurch City Holdings Limited Majority Shareholder 15 Christchurch City Council Owner of Majority Shareholder Subsidiary of Majority Sharehold Red Bus Limited Subsidiary of Majority Shareholder 18 19 Eco Central Ltd Subsidiary of Majority Shareholder **Enable Services Ltd** Subsidiary of Majority Shareholder City Care Limited Subsidiary of Majority Shareholder Subsidiary of Majority Shareholder Vhase Limited **Tuam Limited** Subsidiary of Majority Shareholder 24 **BECA Group Limited Common Directors** NZ Institute of Chartered Accountants **Common Directors PGG Wrightson Limited** Common Directors House of Travel Holdings Limited Common Directors 28 5(iii): Related Party Transactions **Entity Name** Average Unit Price Value **Description of Transaction** 29 (\$000) (\$) Christchurch City Holdings Limited ( CCHL) 50,000 Subordinated Loan balance payable Christchurch City Holdings Limited (CCHL) Interest paid 2.795 31 Christchurch City Holdings Limited ( CCHL) **Group Loss offset** 1.433 Christchurch City Council (CCC) 3,371 Christchurch City Council (CCC) **Operational Expenses** 108 Subvention payment/Losses Christchurch City Council (CCC) 713 2,313 City Care Limited Operational Expenses **Operational Expenses** 523 37 Connectics 38 Red Bus Limited Revenue 102 Operational Expenses 32 Vbase Limited 1 40 **Enable Services Ltd** Revenue Tuam Limited Group Loss offset 400 BECA Group Limited Structural Engineering Services 282 PGG Wrightson Limited Agricultural and landscaping supplies 163 House of Travel Holdings Limited Travel. Accomodation, lease tenancy 607 44 45 Other related party transactions 11 Christchurch International Airport Limited Management compensation of key personnel including Directors and Executive Management, incorporating salaries and other short term employee benefits 46 - Directors fees 275 48 - Executive management 2 3 1 3 Commentary on Related Party Transactions 50 Christchurch City Holdings Limited (CCHL), a wholly owned subsidiary of the Christchurch City Council (CCC), owns 75% and the New Zealand Government owns 25% respectively of the issued share capital of the company. 51 52 Christchurch International Airport Limited enters into a large number of transactions with government departments, Crown entities, State-owned enterprises and other entities controlled or subject to significant influence by the Crown. These transactions are not separately disclosed where 53 they: 54 · are conducted on an arm's length basis; 55 56 · result from the normal dealings of the parties; and 57 · meet the definition of related party transactions only because of the relationship between the parties being subject to common control or significant influence by the Crown 58 59 The major elements are loans, interest on loans and subvention payments, These transactions relate to the full company, and are not able to be allocated to specific activities. The Company considers that the remaining transactions cannot reasonably be allocated to specified airport activities without considerable and disproportionate effort and expense. 60 61 62 63

Regulated Airport For Year Ended

Actual for Forecast for

Christchurch International Airport Ltd 30 June 2014

(\$000)

55.561

#### SCHEDULE 6: REPORT ON ACTUAL TO FORECAST EXPENDITURE

ref Version 2.0	
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#### 6a: Actual to Forecast Expenditure

Expenditure by Category	Current Disclosure Year (a)	Current Disclosure Year* (b)	% Variance (a)/(b)-1	Actual for Period to Date (a)	Forecast for Period to Date* (b)	% Variance (a)/(b)-1
Capacity growth	2,525	_	_	8,485	_	_
Asset replacement and renewal	7,664	12,137	(36.9%)	37,390	45,694	(18.2%)
Total capital expenditure	10,189	12,137	(16.1%)	45,875	45,694	0.4%
Corporate overheads	10,033	8,691	15.4%	19,626	16,823	16.7%
Asset management and airport operations	19,807	17,817	11.2%	38,096	34,489	10.5%
Asset maintenance	2.913	2,195	32.7%	5,492	4.249	29.3%

28,703

32.753

#### **Key Capital Expenditure Projects**

Total operational expenditure

Airfield Pavement Maintenance works					
Terminal Project					
Pound road realignment and RESA					
Phase 3a - regional Stands, Hangar 4 removed					
Terminal Lighting Upgrade					
Disaster recovery and high availability					
International Stand Optimisation					
Apron/taxiway Remediation					
Land transfers into Specified Airport activities					

Other capital expenditure
Total capital expenditure

5,486	6,700	(18.1%)	9,880	13,100	(24.6%)
2,197	_	100.0%	5,795		100.0%
_	_	100.0%	_	4,890	(100.0%)
_	3,130	(100.0%)	41	3,130	(98.7%)
_	_	_	_	500	(100.0%)
_	_	_	_	_	-
_	_	_	_	_	_
_	_	_	18,060	18,675	-
_	_	_	5,527	_	-
2,506	2,307	8.6%	6,571	5,399	21.7%
10,189	12,137	(16.1%)	45,874	45,694	0.4%

#### **Explanation of Variances**

#### Operational Expenditure

Total operational expenditure was \$4.050m above the forecast of \$28.703m. The following analysis identifies the key items of variance making up this total.

Cost item	Variance	Reason for variance	Actual Cost Category
		Costs directly attributable to specific airlines or route destinations were specifically excluded from pricing as a consequence of consultation	Asset Management & Airport Operations
Insurance +\$ 0.340		Increased costs of renewal attributed to total specified airport activities	Corporate Overheads
Rates	+\$ 0.040m	Cost overrun owing to dispute on rating methodology applied to certain sections of the new integrated terminal.	Asset Management & Airport Operations
Maintenance +\$ 0.323m		Actual costs exceeded forecast due to higher than expected costs relating to the Terminal. In addition there was a variation between forecast and final footprint allocation to specified terminal activities.	Asset Maintenance
Aviation Security charge	+\$ 0.153m	A cost that commenced in 2013 and was not included in the forecast.	Asset Management & Airport Operations
Other operating costs	+\$ 0.876m	Primarily due to amortisation of lease cost (+\$0.589m). This item was included as a capital cost and recovered through return of and on capital components.	Asset Management & Airport Operations
Payroll	+\$0.781m	Higher than forecast personnel needs to service the new terminal footprint and maintain customer service	Corporate Overheads

**Note** - When preparing the 2012 forecast, forecasts of these costs items were allocated to Corporate overheads, Asset management & airport operations, and Asset maintenance based on the actual proportions in 2012. The variance above will similarly impact on those cost categories in the same ratios.

#### Total Capital Expenditure (-\$1.948m)

#### Airfield pavement maintenance works (-\$1.214m)

When estimating our forecast capital expenditure to be used in setting our 1 December 2012 prices, we based our estimate of airfield pavement maintenance works during the period December 2012 to June 2017 on our 20 year asset management plan. The asset management plan is used for commercial purposes at the airport and reflects our best estimate of future capital expenditure needs. In each year, we make an assessment of the specific maintenance required on our airfield pavement. In this disclosure year less capital expenditure was required than forecast. In other years more capital expenditure than forecast may be required.

#### Terminal Project (\$2.197m)

This variance is due to recording additional capital expenditure in completing the terminal development. We treated the terminal as completed in July 2012 for the purposes of calculating our costs when consulting on and setting our 1 December 2012 prices. This was a pragmatic line in the sand - prior to 1 December 2012 our customers were using a nearly completed terminal at no extra charge, after 1 December 2012 our prices assumed the terminal was complete when in fact it was fully commissioned in March 2013. The consequence of this approach is that capital expenditure required to complete the terminal in 2014 shows up in the disclosure accounts as capital expenditure in excess of forecast.

#### Regional Stands (-\$3.130m)

This variance is the result of a delay in the timing of the project. This is now expected to be incurred in a later period.

Airport Companies must provide a brief explanation for any line item variance of more than 10%

\* Disclosure year coincides with Pricing Period Starting Year + 1.

			egulated Airport Christchurch International Airport Ltd For Year Ended 30 June 2014				
_	HEDULE 6: REPORT ON ACTUAL TO FORECAS Version 2.0	ST EXPENDITUR	E (cont)				
79	6b: Forecast Expenditure						
30	From most recent disclosure following a price setting event		_				
	Starting year of current pricing period (year ended)	30 June 2013					
				Pricing	Pricing	Pricing	Pricing
			Pricing Period	Period	Period Starting Year	Period	Period
2	Expenditure by Category		Starting Year	+ 1	+ 2	+ 3	+ 4
3	_Aponumuro by Guiogory	for year ended	30 Jun 13	30 Jun 14	30 Jun 15	30 Jun 16	30 Jun 1
4	Capacity growth		_	_	_	5,916	_
5	Asset replacement and renewal		33,557	12,137	7,366	7,415	9,08
6	Total forecast capital expenditure		33,557	12,137	7,366	13,331	9,08
7							
3	Corporate overheads		8,132	8,691	8,864	9,076	9,27
9	Asset management and airport operations		16,672	17,817	18,171	18,607	19,00
0	Asset maintenance		2,054	2,195	2,239	2,293	2,34
1	Total forecast operational expenditure		26,858	28,703	29,274	29,976	30,623
				Pricing	Pricing	Pricing	Pricing
			Pricing	Period	Period	Period	Period
			Period	Starting Year	Starting Year	Starting Year	Starting Yea
2	Key Capital Expenditure Projects		Starting Year	+ 1	+ 2	+ 3	+ 4
3	Turne	for year ended	30 Jun 13	30 Jun 13	30 Jun 13	30 Jun 16	30 Jun 1
1	Airfield Pavement Maintenance works		6,400	6,700	5,400	5,000	6,30
5	Apron/taxiway Remediation Pound road realignment and RESA		18,675	_	_	_	
5	Pound road realignment and RESA  Phase 3a - regional Stands, Hangar 4 removed		4,890	3,130	_	_	
7 8	Terminal Lighting Upgrade		500	3,130	_		
9	Disaster recovery and high availability		500		_		50
9	International Stand Optimisation		_			5,916	- 50
,	monatorial otaria optimioation					5,510	
2							
3	Other capital expenditure		3,092	2,307	1,966	2,415	2,28
4	Total forecast capital expenditure		33,557	12,137	7,366	13,331	9,083
			,		,	.,	Page 1

Regulated Airport For Year Ended

**Christchurch International Airport Ltd** 30 June 2014

#### SCHEDULE 7: REPORT ON SEGMENTED INFORMATION

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	Specified Passenger Terminal Activities	Airfield Activities	Aircraft and Freight Activities	(\$000)  Airport Business*
Airfield Charges	_	23,033	_	23,033
Terminal Charges	7,633	_	_	7,633
Counter Charges	2,184	_	_	2,184
Passenger Service Charges	14,826	_	_	14,826
Lease, rental and concession income	3,827	284	3,743	7,850
Other operating revenue	1,300	343	111	1,754
Net operating revenue	29,770	23,660	3,854	57,283
Gains / (losses) on asset sales	(30)	(19)	(1)	(5)
Other income	_	_	_	_
Total regulatory income	29,740	23,641	3,853	57,23
Total operational expenditure	19,998	11,964	792	32,75
Regulatory depreciation	6,857	10,287	443	17,58
Total revaluations	4,201	3,380	238	7,81
Allowance for long term credit spread	13	11	1	2
Regulatory tax allowance	(1,348)	702	742	g
Regulatory profit/ loss	8,421	4,057	2,113	14,59
Regulatory investment value	262,645	210,588	15,996	489,22

<sup>\*</sup> Corresponds to values reported in the Report on Regulatory Profit and the Report on Return on Investment.

#### Commentary on Segmented Information

The regulatory profit for the year ending 30 June 2014, prior to the inclusion of the interest rate shield, is \$14.591m.

These Disclosure statements have incorporated the value of implied depreciation as contained in the Supplementary Price Reset disclosure to reflect the "return of capital" implicit in the levelised price path. As noted in the Executive Summary we have also reissued our 2013 Annual Disclosure using the same revised methodology. Consequently we have restated the 2013 comparatives to the reissused disclosure amounts to ensure appropriate comparability.

Regulatory investment value for the year ending 30 June 2014 was \$489.229m compared to \$428,960m at 30 June 2013 (\$60.269m/+14.05%).

This increase is due to 100% of the value of the commissioning of the ITP development being added in 2014.

The returns on investment for the respective specified airport activity categories is detailed below, with the 2013 comparative performance included in brackets.

Specified Terminal	Specified Airfield	Specified Aircraft & Freigh		
3.2% (1.42%)	1.9% (1.19%)	13.2% (10.22%)		

Considering each of these segments in turn;

#### Specified Passenger Terminal Activities

The increase in return is due to a combination of impacts on earnings including:

- A full years Revenue at the new aeronautical charges set in 1 December 2012, coupled with aircraft movement and
- A full year depreciation as calculated by the "Implied Depreciation" methodology (as compared to 7 months in 2013 noting "implied depreciation": is lower than standard "straight-line" depreciation)
   Revaluations at CPI are higher due to increased regulatory asset base.

#### Specified Airfield Activities

The return on airfield activities has increased due to:

- A full year Revenue at the new aeronautical charges set in 1 December 2012.
- A full year deprecation as calculated by the "Implied Deprecation" methodology (see above).

#### Specified Aircraft and Freight

The return on aircraft and freight has increased due to:

Increased revenue from leased and rental income.

	Regulated Airport For Year Ended			Christchurch International Airport Ltd 30 June 2014					
e (* 1	HEDULE 8: CONSOLIDATION STATEMENT		30 Jul	16 2014					
_	ref Version 2.0								
	8a: CONSOLIDATION STATEMENT	CONSOLIDATION STATEMENT  Airport			Unregulated Activities-	(\$000) Airport Company–			
7 8		Businesses	Adjustments	GAAP	GAAP	GAAP			
9	Net income	57,233	(12)	57,221	82,659	139,880			
10 11	Total operational expenditure	32,753		32,753	27,882	60,635			
	· ·	32,733		32,733	21,002	60,635			
12 13 14	Operating surplus / (deficit) before interest, depreciation, revaluations and tax	24,480	(12)	24,468	54,777	79,245			
15	Depreciation	17,587	8,849	26,436	7,902	34,338			
16	Revaluations	7,819	44,095	51,914	15,640	67,554			
17	Tax expense	96	(7,618)	(7,522)	15,349	7,827			
18 19	Net operating surplus / (deficit) before interest	14,616	42,852	57,468	47,166	104,634			
20	Not operating surplus / (denote) before interest		,	·		956,952			
21 22									
23	8b: NOTES TO CONSOLIDATION STATEME	NT							
24 8b(i): REGULATORY / GAAP ADJUSTMENTS  (\$000)  Regulatory /  Affected Line GAAP  26 Description of Regulatory / GAAP Adjustment  Item Adjustments*									
	Description of Regulatory / GAAP Adju	ıstment		Item		Regulatory / GAAP Adjustments *			
26 27	Description of Regulatory / GAAP Adju	istment posals under G		Item Depreciation		Regulatory / GAAP Adjustments * 8,849			
26 27 28	Description of Regulatory / GAAP Adju Depreciation methodology - on additions and dis Sale of assets - depreciation on disposal increas	istment posals under G		Item Depreciation Net income		Regulatory / GAAP Adjustments * 8,849 (12)			
26 27 28 29	Description of Regulatory / GAAP Adju  Depreciation methodology - on additions and dis  Sale of assets - depreciation on disposal increas  CPI index revaluation - excluded under GAAP	istment posals under G		Depreciation Net income Revaluations		Regulatory / GAAP Adjustments * 8,849 (12) (7,819)			
26 27 28 29 30	Description of Regulatory / GAAP Adju Depreciation methodology - on additions and dis Sale of assets - depreciation on disposal increas CPI index revaluation - excluded under GAAP Revaluation of Assets - included under GAAP Tax expense adjustment due to different calcular	estment sposals under Goes the gain on s	sale	Depreciation Net income Revaluations Revaluations		Regulatory / GAAP  Adjustments * 8,849			
26 27 28 29 30	Description of Regulatory / GAAP Adju Depreciation methodology - on additions and dis Sale of assets - depreciation on disposal increas CPI index revaluation - excluded under GAAP Revaluation of Assets - included under GAAP Tax expense adjustment due to different calcular per/temp diffs	posals under G ses the gain on s tion of surplus a	sale s well as	Depreciation Net income Revaluations Revaluations Tax expense	& equipment	Regulatory / GAAP  Adjustments * 8,849			
26 27 28 29 30	Description of Regulatory / GAAP Adju Depreciation methodology - on additions and dis Sale of assets - depreciation on disposal increas CPI index revaluation - excluded under GAAP Revaluation of Assets - included under GAAP Tax expense adjustment due to different calcular per/temp diffs Land held for development and Work in Progress	posals under G ses the gain on s tion of surplus a s - excluded from	sale s well as	Depreciation Net income Revaluations Revaluations Tax expense Property plant 8		Regulatory / GAAP  Adjustments * 8,849			
26 27 28 29 30	Description of Regulatory / GAAP Adju Depreciation methodology - on additions and dis Sale of assets - depreciation on disposal increas CPI index revaluation - excluded under GAAP Revaluation of Assets - included under GAAP Tax expense adjustment due to different calcular per/temp diffs	posals under G ses the gain on s tion of surplus a s - excluded from years 2009-20	sale s well as	Depreciation Net income Revaluations Revaluations Tax expense	& equipment	Regulatory / GAAP  Adjustments * 8,849			
26 27 28 29 30 31 32 34 35	Description of Regulatory / GAAP Adju Depreciation methodology - on additions and dis Sale of assets - depreciation on disposal increas CPI index revaluation - excluded under GAAP Revaluation of Assets - included under GAAP Tax expense adjustment due to different calcular per/temp diffs Land held for development and Work in Progress Revaluation variance due to different methods for Depreciation differences to date plus changes in *To correspond with the clause 8a column Regulatory/GAA	posals under G ses the gain on s tion of surplus a s - excluded from r years 2009-20 allocation %	sale s well as	Depreciation Net income Revaluations Revaluations Tax expense Property plant 8 Property plant 8	& equipment	Regulatory / GAAP  Adjustments * 8,849			
26 27 28 29 30 31 32	Description of Regulatory / GAAP Adju Depreciation methodology - on additions and dis Sale of assets - depreciation on disposal increas CPI index revaluation - excluded under GAAP Revaluation of Assets - included under GAAP Tax expense adjustment due to different calcular per/temp diffs Land held for development and Work in Progress Revaluation variance due to different methods for Depreciation differences to date plus changes in * To correspond with the clause 8a column Regulatory/GAA Commentary on the Consolidation Statement	posals under G ses the gain on s tion of surplus a s - excluded from r years 2009-20 allocation %	sale s well as	Depreciation Net income Revaluations Revaluations Tax expense Property plant 8 Property plant 8	& equipment	Regulatory / GAAP  Adjustments * 8,849			
26 27 28 29 30 31 32 34 35 36 37 38 39	Description of Regulatory / GAAP Adju Depreciation methodology - on additions and dis Sale of assets - depreciation on disposal increas CPI index revaluation - excluded under GAAP Revaluation of Assets - included under GAAP Tax expense adjustment due to different calcular per/temp diffs Land held for development and Work in Progress Revaluation variance due to different methods for Depreciation differences to date plus changes in *To correspond with the clause 8a column Regulatory/GAA	posals under G posals	s well as m RAB 014 eciation for the prici	Item Depreciation Net income Revaluations Revaluations Tax expense Property plant & Property plant & Property plant &	& equipment & equipment 014 year was \$6.0	Regulatory / GAAP Adjustments * 8,849			
26 27 28 29 30 31 32 34 35 36 37 38 39 40 41 42 43	Description of Regulatory / GAAP Adju Depreciation methodology - on additions and dis Sale of assets - depreciation on disposal increas CPI index revaluation - excluded under GAAP Revaluation of Assets - included under GAAP Tax expense adjustment due to different calcular per/temp diffs Land held for development and Work in Progres. Revaluation variance due to different methods for Depreciation differences to date plus changes in * To correspond with the clause 8a column Regulatory/GAA Commentary on the Consolidation Statemer Regulatory/GAAP Adjustments Depreciation (\$8,849) - under the implied depreciation than the GAAP depreciation for those assets. GAAP a	posals under G ses the gain on s tion of surplus a s - excluded from r years 2009-20 allocation % Padjustments In regime the depresals allows for dependent of the property rules, all asset Land is the only	swell as m RAB 014 eciation for the price or preciation to be calculated as a lowed under Nas are initially established.	Item Depreciation Net income Revaluations Revaluations Tax expense Property plant & Property plant & Property plant & Ing assets for the 2 Evaluated on addition IZ IAS16 and requished at values in	R equipment R equipment  014 year was \$6.0 s and disposals in the determination of the company o	Regulatory / GAAP  Adjustments **			
26 27 28 29 30 31 32 34 35 36 37 38 39 40 41 42	Description of Regulatory / GAAP Adju  Depreciation methodology - on additions and dis  Sale of assets - depreciation on disposal increas  CPI index revaluation - excluded under GAAP  Revaluation of Assets - included under GAAP  Tax expense adjustment due to different calcular per/temp diffs  Land held for development and Work in Progres: Revaluation variance due to different methods for Depreciation differences to date plus changes in  *To correspond with the clause 8a column Regulatory/GAAP  Commentary on the Consolidation Statement  Regulatory/GAAP Adjustments  Depreciation (\$8,849) - under the implied depreciation than the GAAP depreciation for those assets. GAAP a occur.  Revaluations (\$44,095) - under GAAP, assets revalued market values for each class of asset. Under regulator revalued annually using the change in the CPI index.	posals under G ses the gain on s tion of surplus a s - excluded from r years 2009-20 allocation % Padjustments nt regime the deprivation also allows for dep	swell as m RAB 014 eciation for the price or preciation to be calculated as are initially established exception to this rule.	Item Depreciation Net income Revaluations Revaluations Tax expense Property plant & Property plant & Property plant & Ing assets for the 2 Eulated on addition IZ IAS16 and requished at values in e and can be value	& equipment & equipment  014 year was \$6.0 s and disposals in the the determination of the the determination of the	Regulatory / GAAP Adjustments ** 8,849 (12) (7,819) 51,914 (7,618) 26,251 102,273 (8,807)  37m less he year they on of and then method or			

Page 13

Property plant and equipment (\$119,717m) - asset values under GAAP compared with Information Disclosure values are the result of differing methodologies for asset valuations and depreciation. The adjustment value shown is a summation of variances from 2009 through

Finally, neither Work in Progress nor land held for future development is included in the initial RAB calculation whilst it is included in asset

values under GAAP. This amounted to a GAAP value of \$23.2m (Land) and \$3.0m (WIP) at 30 June 2014.

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				ated Airport ear Ended	Christo		national Airport Ltd ne 2014	
	EDULE 9: REPORT ON ASSET AL	LOCATIONS						
	Da: Asset Allocations		0		<b>.</b>			(\$000)
7	Land		Specified Terminal Activities	Airfield Activities	Aircraft and Freight Activities	Airport Business	Unregulated Component	Total
9	Directly attributable assets Assets not directly attributable		1,212	88,852 347	5,016 24	93,868 1,583	1,010	93,868 2,593
11	Total value land		.,			95,451	.,,,,,,,	_,
12	Sealed Surfaces Directly attributable assets		_	105,346	_	105,346		105,346
14 15	Assets not directly attributable  Total value sealed surfaces				-	105,346		
16 17	Infrastructure and Buildings Directly attributable assets		44,685	4,442	8,164	57,291	I Г	57,291
18	Assets not directly attributable	udio o o	213,686	4,511	1,342	219,538 276,830	64,205	283,743
19	Total value infrastructure and bui Vehicles, Plant and Equipment	lidings				276,830	l	
21 22	Directly attributable assets Assets not directly attributable		910 2,169	4,161 790	29 141	5,101 3,099	2,537	5,101 5,636
23	Total value vehicles, plant and eq	uipment	2,100	700		8,199	2,001	0,000
25	Total directly attributable assets		45,595 217,067	202,801 5,647	13,209 1,506	261,606 224,220	67,752	261,606 291,972
27	Total assets not directly attributable Total assets		262,662	208,449	14,715	485,826	67,752	553,578
28	Asset Allocators							
29	Asset Category	Allocator*	Allocator Type		Rationale		Asset Lin	e Items
		Management and	Proxy Cost	Administration a	assets are predor	ninantly utilised	Infrastructure & I	Buildings,
30	Administration Assets	administration payroll \$	Allocator Proxy Cost	by management	and administrations	on staff	Vehicles, Plant & Land, Infrastruct Buildings, Vehicle	Equipment ure &
31	Maintenance Assets	Company asset values	Allocator	existing compan	y assets		Equipment	•
					vice all of the term ne total terminal a			
			Proxy Cost	of the terminal fl	the terminal floor space into aeronautical reas is deemed to be a fair allocator of			ure & es, Plant &
32	Terminal - Total	Floor area	Allocator	terminal assets	that relate to the	total terminal	Equipment	
				to be allocated of	ice all of the region	onal lounge		
			D	into aeronautica	f the regional lou l areas is deeme	d to be a fair	Land, Infrastruct	
33	Regional Lounge - Total	Floor area	Proxy Cost Allocator	regional lounge	inal assets that re		Buildings	ure &
				terminal are to b	e allocated over minal area. Analy	the total		
				international terr	minal floor space as is deemed to	into		
34	International Terminal - Total	Floor area	Proxy Cost Allocator	allocator of term international term	inal assets that re minal	elate to the	Land, Infrastruct Buildings, Plant &	
				Specific termina	al assets that are	located in the		
			Proxy Cost	acccordingly to i	sement are alloca international base	ement floor	Land, Infrastruct	
35	Terminal - International Basement	Floor area	Allocator		aeronautical / nor		Buildings, Plant 8	k Equipment
			Provident	international gro	al assets that are und floor are allo	cated	Lond Information	uro º
36	Terminal - International Ground Floor	Floor area	Proxy Cost Allocator		nternational grou utical / non aeron		Land, Infrastruct Buildings, Plant &	
					al assets that are t floor are allocate			
37	Terminal - International First Floor	Floor area	Proxy Cost Allocator	acccordingly to i	nternational first utical / non aeron	floor space	Land, Infrastruct Buildings, Plant 8	
				Specific termina	al assets that are	located in the		
			Proxy Cost	acccordingly to i	cond floor are allo international seco	nd floor space	Land, Infrastruct	
38	Terminal - International Second Floor	Floor area	Allocator		utical / non aeron		Buildings, Plant 8	k Equipment
				are to be allocat	ice all of the integ ed over the total nalysis of the inte	integrated		
			Proxy Cost	terminal floor sp	naiysis of the inte ace into aeronau fair allocator of te	tical areas is	Land, Infrastruct	ure &
39	Terminal - Integrated total	Floor area	Allocator	that relate to the	integrated terminates	nal	Buildings	
				integrated termin	al assets that are nal in the baseme	ent are		
40	Terminal - Integrated Basement	Floor area	Proxy Cost Alle		ling to integrated aeronautical / nor		Land, Infrastruct Buildings	ure &
				Specific termina	al assets that are	located in the		
				allocated accord	nal on the ground ling to integrated	terminal floor	Land, Infrastruct	ure &
41	Terminal - Integrated Ground Floor	Floor area	Proxy Cost Alle	space split into a	aeronautical / nor	n-aeronautical	Buildings	Page 14

			Regula	ated Airport /ear Ended		national Airport Ltd
			For Y	rear Ended	30 Jui	ne 2014
	DULE 9: REPORT ON ASSET AL	LOCATIONS (cont)				
9.	rsion 2.0 Asset Allocators (cont)					
			Allocator			
ĺ	Asset Category	Allocator*	Туре	1	Rationale	Asset Line Items
				Specific terminal:	assets that are located in the	
				integrated termina	I on the mezzanine floor are	
	Terminal - Integrated Mezzanine Floor	Floor area	Proxy Cost Allocator		g to integrated terminal floor ronautical / non-aeronautical	Land, Infrastructure & Buildings
					assets that are located in the I on the first floor are	
	Terminal - Integrated First Floor	Floor area	Proxy Cost Allocator	allocated accordin	g to integrated terminal floor ronautical / non-aeronautical	Land, Infrastructure & Buildings
	Terminal - Integrated 1 list 1 loor	1 loor area	Allocator	space spiit into ae	Torradicar/ Horr-aeronadicar	Buildings
					assets that are located in the	
			Proxy Cost		I on the second floor are g to integrated terminal floor	Land, Infrastructure &
	Terminal - Integrated Second Floor	Floor area	Allocator		ronautical / non-aeronautical	Buildings
				Assets that are us	sed solely for specified	Land, Infrastructure &
	Terminal Non-contestable	Direct cost	Causal	terminal acitivites	are allocated 100% to this	Buildings, Vehicles, Plant
	Terminal - Non-contestable	Direct cost	Relationship	segment		Equipment
			Causal	Assets that are us	sed solely for specified airfield	Land, Sealed Surfaces, Infrastructure & Buildings,
	Airfield - Non-contestable	Direct cost	Relationship		ated 100% to this segment	Vehicles, Plant & Equipm
				Assets that are us	sed solely for Aircraft and	Land, Infrastructure &
	Aircraft & Freight - Non-contestable	Direct cost	Causal Relationship		re allocated 100% to this	Buildings, Vehicles, Plant Equipment
	All Craft & Freight - Non-contestable	Direct cost	[Select one]	segment		Equipment
			[Select one]			
			[Select one]			
			[Select one]			
			[Select one]			
			[Select one]			
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			[Select one]	1		<b> </b>
ı	* A description of the metric used for allocation, e	.g. floor space.				

		Regulated Airport For Year Ended		church International Airport Ltd 30 June 2014
	HEDULE 9: REPORT ON ASSET AL	LOCATIONS (cont)		
	Version 2.0  9b: Notes to the Report			
106	9b(i): Changes in Asset Allocator	s		
107 108				(\$000) Effect of Change
109				Current Year CY-1 (CY) CY+1
110 111	Original allocator or components		Original	30 Jun 13 30 Jun 14 30 Jun 15
112 113			New Difference	
114 115			]	
116 117	New allocator or components		Original New	
118 119			Difference	
120 121	Original allocator or components		Original	
122 123	The second secon		New Difference	
124 125	Asset category		]	
126 127	Original allocator or components New allocator or components		Original New	
128 129			Difference	
130 131	Original allocator or components		Original	
132 133			New Difference	
134 135	Asset category			
136 137	New allocator or components		Original New	
138			Difference	
140	Asset category Original allocator or components		Original	
142 143	New allocator or components Rationale		New Difference	
144				
145 146	Ollanges in Asset Allocators	r the years ended 2011, 2012, 2013 and 2014. Accordingly schedule	9b(i) has not been	completed.
147 148	Where possible posses are attributed to the	relevant specified airport activities based on direct attribution of activit	v to each coamon	
149 150	There are a number of assets however that	do not directly relate to one individual segment and may overlap sever y asset segment according to the relevant asset allocation drivers.		
151 152	The various asset allocation drivers have be schedule above. The integrated terminal as	een determined based on the use of the asset, with the causal allocato ssets have been allocated on the same basis as outlined in last years s		e for calculation described in the
153 154		,		
155 156				
157 158				
159 160				
161 162				
163 164				
165 166				
167 168				
169 170				
171				Page 16

				ted Airport ear Ended				ort Ltd	
_	EDULE 10: REPORT ON COST	ALLOCATIONS							
	ersion 2.0								
6 1	0a: Cost Allocations							(\$000)	
7			Specified Terminal Activities	Airfield Activities	Aircraft and Freight Activities	Airport Business	Unregulated Component	Total	
9	Corporate Overheads  Directly attributable operating	rnets	313	1,786	90	2,189	İ	2,189	
0	Costs not directly attributable	00313	6,481	1,278	84	7,844	12,742	20,58	
1	Asset Management and Airport	Operations							
2	Directly attributable operating	costs	4,600	7,718	497	12,815		12,81	
4	Costs not directly attributable  Asset Maintenance		6,441	515	36	6,992	11,786	18,77	
5	Directly attributable operating	costs	87	271	46	404		40	
5	Costs not directly attributable		2,075	396	38	2,509	2,328	4,83	
7	Total discosts attailers to be		5.000	0.775	004	45 400		45.40	
9	Total directly attributable costs  Total costs not directly attributable	ble	5,000 14,997	9,775 2,189	634 158	15,409 17,345	26,856	15,409 44,20	
0	Total operating costs	,,,,	19,998	11,964	792	32,753	26,856	59,61	
1	Cost Allocators								
	0	A II t *	Allocator		Detionals		0	-4   !	
2	Operating Cost Category	Allocator*	Туре		Rationale		Operating Co	st Line Items	
3	Management Payroll	Staff time	Causal Relationship	Estimate of staff unregulated activ	time spent on regul ities	lated and	Asset manageme		
ı	Admin Payroll	Staff time	Causal Relationship	Estimate of staff unregulated activ	time spent on regul ities	lated and	Asset manageme		
5	Airport services payroll	Staff time	Causal Relationship	unregulated activ	mate of staff time spent on regulated and gulated activities			ent & airport	
6	Supervisors payroll	Staff time Revenue generated by	Causal Relationship	unregulated activ	Estimate of staff time spent on regulated and inregulated activities  The spend on Promotion and Airline incentives			Asset maintenance	
,	Incentives	aircraft, passenger service and concession charges for	Causal Relationship	that will give rise to be allocated by the	to increased Pax none revenue that is g	umbers should enrated by	Asset management & airport operations		
3	Promotions	Revenue generated by aircraft, passenger service and concession charges for	Causal Relationship	that will give rise	romotion and Airling to increased Pax no ne revenue that is g	umbers should	operations		
	Regulatory advice	RAB Asset values	Proxy Cost Allocator	RAB asset value suitable driver	s by segment is de	emed to be a	Asset manageme operations	nt & airport	
,	Administration costs	Proportion of direct admin costs	Proxy Cost Allocator		ble administration c suitable driver of in- sts		Corporate overheads, asset management and airport operations		
	Maintenance costs	Proportion of direct maintenance costs	Proxy Cost Allocator		ble maintenance co river of in-direct ma	intenance			
	International terminal	Floor space	Proxy Cost Allocator	international term	-contestable floor s inal is deemed to b onal temrinal cost a	pace within the e a suitable	Corporate overhe management and operations, asset	ads, asset airport	
2	Integrated Terminal	Floor space	Proxy Cost Allocator	Contestable/non- integrated termina	-contestable floor s al is deemed to be a ninal cost allocation	pace within the a suitable driver	Corporate overhe management and operations, asset	ads, asset airport	
	Regional Lounge	Floor space	Proxy Cost Allocator		-contestable floor s s deemed to be a su ost allocations		Corporate overhe management and operations, asset	airport	
	Total terminal	Floor space	Proxy Cost Allocator	Overall terminal floor space split into contestable/non-contestable areas is deemed to be a suitable driver of overall terminal cost allocations			Corporate overhe management and operations, asset	ads, asset	
5	Terminal - Non-contestable	Direct cost	Causal Relationship		butable to specified ted 100% to this se		Corporate overhe management and operations, asset	ads, asset airport	
7	Airfield - Non-contestable	Direct cost	Causal Relationship		butable to specified ted 100% to this se		Corporate overhe management and operations, asset	airport maintenance	
			Causal	D01 E # # # #	butable to Aircraft a	15.11	Corporate overhe management and		

		Regulated Airport For Year Ended	Christchurch Inte	ine 2014
LE 10: REPORT ON COST AL	LOCATIONS (cont)			
2.0 Cost Allocators (cont)	· · ·			
Sost Anocators (cont)		Allocator		
Operating Cost Category	Allocator*	Туре	Rationale	Operating Cost Li
		[Select one]		
<u> </u>		[Select one]		-
		[Select one]		-
		[Select one]		-
		[Select one]		1
		[Select one]		1
		[Select one]		1
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Regulated Airport **Christchurch International Airport Ltd** For Year Ended 30 June 2014 SCHEDULE 10: REPORT ON COST ALLOCATIONS (cont) ref Version 2.0 10b: Notes to the Report 10b(i): Changes in Cost Allocators (\$000) **Effect of Change Current Year** CY-1 CY+1 (CY) Operating cost category 30 Jun 15 30 Jun 13 30 Jun 14 115 Original allocator or components 116 Original New allocator or components 117 New 118 Rationale Difference 119 120 Operating cost category Original allocator or components Original 121 New allocator or components New 122 Difference 123 Rationale 124 125 Operating cost category Original allocator or components 126 Original New allocator or components 12 New Difference Rationale 128 129 130 Operating cost category 131 Original allocator or components Original New allocator or components New 133 Rationale Difference 134 135 Operating cost category 136 Original allocator or components Original 137 New allocator or components New 138 Rationale Difference Operating cost category 140 Original allocator or components Original 141 New allocator or components 142 New 143 Rationale Difference 144 Operating cost category Original allocator or components Original New allocator or components 147 New Difference Rationale 148 149 Commentary on Cost Allocations 150 Changes in Cost Allocators 151 CIAL has used the same cost allocators for the years ended 2011, 2012, 2013 and 2014. Accordingly schedule 10b(i) has not been completed. 152 **Cost Allocation Process:** 153 The cost allocation process ensures all income and expenses are allocated to the relevant specified airport activity and commercial categories. Many income and expense items will be directly related to the categories whilst others must be allocated based on some form of causal allocator. Administration and maintenance categories are the two "overhead" type categories, and CIAL endeavours to allocate as many of these costs directly to the relevant activity and thereby minimise the value of final allocation wherever possible. The process of allocation follows a number of steps to achieve this and these are listed below: 154 155 Step One: Direct Costs
All income and expense items are reviewed to ensure any costs that can be directly attributed are allocated wherever possible. 157 158 Step Two: Review Costs for Causal Allocators 159 All remaining income and expense items are then reviewed with any costs that can be allocated based on a causal relationship being allocated manually. The causal allocators used in 2014 are listed above. 160 16 Step Three: Run Cost Allocation Model The cost allocation model then allocates the residual values in the administration, maintenance and terminal categories between the specified airport and commercial sides of the business. The allocators for 2014 and their rationale for application are detailed above. 162 163 2014 Terminal Cost Allocations As a consequence of the completion of the integrated terminal at the end of March 2013, the final building footprint plans of the completed terminal have been used as the 165 basis for the 2014 cost allocation proces 166 167 Page

	Regulated Airport For Year Ended	Christchurc	h Internationa 30 June 2014	
	HEDULE 11: REPORT ON RELIABILITY MEASURES  Version 2.0			
6	Runway	Number	Total D	uration
	The number and duration of interruptions to runway(s) during disclosure year by party	ramo	Hours	Minutes
7 8	primarily responsible Airports	_	_	_
9	Airlines/Other	_	_	_
10	Undetermined reasons	_	_	_
11	Total	_	_	_
12	Taxiway			
13	The number and duration of interruptions to taxiway(s) during disclosure year by party primarily responsible			
14	Airports	_	_	_
15	Airlines/Other	_	_	_
16 17	Undetermined reasons Total	_		
17	, oai			
18	Remote stands and means of embarkation/disembarkation			
	The number and duration of interruptions to remote stands and means of			
19 20	embarkation/disembarkation during disclosure year by party primarily responsible Airports	_		_
21	Airlines/Other	_	_	_
22	Undetermined reasons	_	_	_
23	Total	_	_	_
24	Contact stands and airbridges			
	The number and duration of interruptions to contact stands during disclosure year by			
25	party primarily responsible		,	
26	Airports	9	3	11
27 28	Airlines/Other Undetermined reasons		1	
29	Total	11	4	11
30	Baggage sortation system on departures			
31	The number and duration of interruptions to baggage sortation system on departures during disclosure year by party primarily responsible			
32	Airports	5	4	7
33	Airlines/Other	1	3	_
34	Undetermined reasons	_	_	
35	Total	6	7	7
36	Baggage reclaim belts			
	The number and duration of interruptions to baggage reclaim belts during disclosure			
37 38	year by party primarily responsible Airports	_		_
39	Airlines/Other		_	_
40	Undetermined reasons	_	_	_
41	Total	_	_	_
42	On-time departure delay			
43	The total number of flights affected by on time departure delay and the total duration of the delay during disclosure year by party primarily responsible			
44	Airports	8	3	11
45	Airlines/Other	11	6	48
46	Undetermined reasons	_	_	_
47 48	Total	19	9	59 Page 26
48				rage 26

#### Regulated Airport For Year Ended

**Christchurch International Airport Ltd** 30 June 2014

#### SCHEDULE 11: REPORT ON RELIABILITY MEASURES (cont)

ref Version 2.0

#### Fixed electrical ground power availability (if applicable)

The percentage of time that FEGP is unavailable due to interruptions\*

\* Disclosure of FEGP information applies only to airports where fixed electrical ground power is available

N/A

57

60 61

55

56

#### 58 59

#### 62 63 64

65 67 68

Commentary concerning reliability measures

Determining Responsibility and Validity of Interruption
CIAL operations staff record all interruption data in a database. This is completed at the time the interruption occurs and includes full details of the

interruption including an assessment of the party responsible.

This data is then reviewed by the CIAL Operations Manager to ensure it meets the relevant criteria for schedule 11 in accordance with the definitions detailed in the Determination. This review also includes a review of the party responsible for the interruption and includes discussion with other internal and external parties where necessary.

#### Operational Improvements

Interruptions are discussed when appropriate with relevant parties/forums as disclosed in schedule 15. Potential improvements and strategies are also discussed amongst these groups.

On Time Departure Delay
CIAL requires the input from Airlines to report the on time departure delay information. This year not all this data has been received by CIAL. For those airlines for which the data has not been received, CIAL has assessed the relevant information on the FIDs system. This information has been compared with CIAL's records to ensure completeness. Any on time performance issues were discussed with the individual airlines as and when it occurs and corrective action is commenced in order to reduce the occurrence of these events. This information has been aggregated for this report.

Must include information on how the responsibility for interruptions is determined and the processes the Airport has put in place for undertaking any operational improvement in respect of reliability. If interruptions are categorised as "occurring for undetermined reasons", the reasons for inclusion in this category must be disclosed.

			Regulated Airport	Christchurch Intern	national Airport Ltd	
			For Year Ended	30 Jur	ne 2014	
	IEDULE 12: REPORT ON CAPA	CITY UTILISATION INDIC	ATORS FOR AIRCRAFT	AND FREIGHT ACTIVIT	TIES AND AIRFIELD	
	TIVITIES Version 2.0					
	Rumumu					
6 7	Runway		Runway #1	Runway #2	Runway #3	
8	Description of runway(s)	Designations	02-20	11-29	N/A	
9		Length of pavement (m) Width (m)	3,288 45	1,703 45	N/A N/A	
11		Shoulder width (m)	8	N/A	N/A	
12		Runway code	4E	4E	N/A	
13	Declared runway capacity for	ILS category	Category I	N/A	N/A	
15 16	specified meteorological	VMC (movements per hour) IMC (movements per hour)	42 38	38 28	N/A N/A	
17	condition	. (				
18	Taxiway					
19	•		Taxiway #1	Taxiway #2	Taxiway #3	
20 21	Description of main taxiway(s)	Name Length (m)	Alpha 2,996	Echo 785	Foxtrot 695	
22		Width (m)	23	23	23	
23		Status	Full length	Part length	Part length	
24		Number of links	6	1	1	
25	Aircraft parking stands					
26	Number of apron stands available	during the runway busy day cat		and primary flight category  Contact stand-walking	Pomoto stand hus	
27 28	Air passenger services	International	Contact stand-airbridge	Contact Stand-Walking 2	Remote stand-bus	
29		Domestic jet	4	1	-	
30 31	Total parking stands	Domestic turboprop	_ 12	10 13	_ 	
31	rotal parking stands		12	13	3	
32	Busy periods for runway movem	ents				
33 34		Runway busy day	Date 8 November 2013			
35		Runway busy hour start time				
36		(day/month/year hour)	13 Oct 2013 3 p.m.			
37	Aircraft movements					
38	Number of aircraft runway moven	nents during the runway busy day				Total
39 40	Air passenger services	International	Contact stand-airbridge	Contact stand-walking -	Remote stand—bus	Total 22
41		Domestic jet	61	_	_	61
42 43		Domestic turboprop Total	83	128 128	-	128
45	Other (including General Aviation			120		_
47	Total aircraft movements during t					211
48						
49	Number of aircraft runway moven	nents during the runway busy	00			
50	hour		23			
51	Commentary concerning capacit	y utilisation indicators for airci	raft and freight activities and	airfield activities		
52 53	Parking Stand Assumptions:					
54	Turboprop aircraft = Contact stand	- walking				
55	Domestic jet = Contact stand	Ÿ				
56 57	airbridge					
58	walking					
59 60	International flights = Contact stand	– airbridge				
61	In addition CIAL has 14 remote star	nds that are used primarily for freight	, and servicing the Antarctic opera	tions. These are some distance f	rom the passenger terminal.	
62		. ,			-	
63 64	Runway					
65	-	nway and the cross wind runway. Th	ne cross wind runway is used durir	ng specific North West wind weath	ner conditions and outages to the	main runway.
66		t curfew and is constantly monitoring				·
67 68					,	
69						
70						
71 72						Page 28

	Regulated Airport	Christchu	rch International A	irport Ltd			
	For Year Ended 30 June 2014						
SC	HEDULE 13: REPORT ON CAPACITY UTILISATION INDICATORS FOR SPECI	FIED PASSENGER T		FS			
	Version 2.0	TIED I MODERTOER I					
6	Outbound (Departing) Passengers	International terminal	Domestic terminal	Common area <sup>†</sup>			
7	Landside circulation (outbound)						
8	Passenger busy hour for landside circulation (outbound)—start time						
9	(day/month/year hour)	15 Jan 2014 6 a.m.	20 Feb 2014 12 p.m.	12 Feb 2014 4 p.m.			
10	Floor space (m²)	262	607	2,356			
11	Passenger throughput during the passenger busy hour (passengers/hour)	719	856	1,327			
12	Utilisation (busy hour passengers per 100m <sup>®</sup> )	274	141	56			
13	Check-in						
14	Passenger busy hour for check-in—start time (day/month/year hour)	N/A	N/A	12 Feb 2014 4 p.m.			
15	Floor space (m <sup>a</sup> )	N/A	N/A	2,527			
16	Passenger throughput during the passenger busy hour (passengers/hour)	N/A	N/A	1,327			
17	Utilisation (busy hour passengers per 100m <sup>2</sup> )	N/A	N/A	53			
18	Baggage (outbound)						
19	Passenger busy hour for baggage (outbound)—start time (day/month/year hour)	N/A	N/A	12 Feb 2014 4 p.m.			
20	Make-up area floor space (m²)	N/A	N/A	5,033			
21	Notional capacity during the passenger busy hour (bags/hour)*	N/A	N/A	2,400			
22	Bags processed during the passenger busy hour (bags/hour)*	N/A	N/A	307			
23	Passenger throughput during the passenger busy hour (passengers/hour)	N/A	N/A	1,327			
24	Utilisation (% of processing capacity)	N/A	N/A	13%			
25	* Please describe in the capacity utilisation indicators commentary box how notional capacity and bags throughput	have been assessed.					
26	Passport control (outbound)						
27	Passenger busy hour for passport control (outbound)—start time						
28	(day/month/year hour)	15 Jan 2014 6 a.m.					
29	Floor space (m²)	489					
30	Number of emigration booths and kiosks	10					
31	Notional capacity during the passenger busy hour (passengers/hour) *	823					
32	Passenger throughput during the passenger busy hour (passengers/hour)	719					
33	Utilisation (busy hour passengers per 100m²)	147					
34	Utilisation (% of processing capacity)	87%					
35	* Please describe in the capacity utilisation indicators commentary box how the notional capacity has been assess	ed.					
26	Security screening						
36 37	Passenger busy hour for security screening—start time (day/month/year hour)	15 Jan 2014 6 a.m.	20 Feb 2014 12 p.m.				
38	Facilities for passengers excluding international transit & transfer	10 0an 2017 0 a.III.	201 00 2014 12 p.III.				
39	Floor space (m²)	512	135				
40	Number of screening points	3	3				
41	Notional capacity during the passenger busy hour (passengers/hour) *	810	810				
42	Passenger throughput during the passenger busy hour (passengers/hour)	719	856				
43	Utilisation (busy hour passengers per 100m²)	140	634				
44	Utilisation (% of processing capacity)	89%	106%				
45	Facilities for international transit & transfer passengers						
46	Floor space (m²)	49					
47	Number of screening points	1					
48	Notional capacity during the passenger busy hour (passengers/hour)*	270					
49	Estimated passages throughout during the passages have been faced from						
50	Estimated passenger throughput during the passenger busy hour (passengers/hour)  Utilisation (busy hour passengers per 100m²)	_					
51		_					
52 53	Utilisation (% of processing capacity)  * Please describe in the capacity utilisation indicators commentary box how the notional capacity has been assess	ed.					
54	ribade describe in the departing deliberation indicators community box now the invitabilial departity has been assess	ou.		Page 29			

Regulated Airport Christchurch International Airport Ltd For Year Ended 30 June 2014						
	HEDULE 13: REPORT ON CAPACITY UTILISATION INDICATORS FOR SPEC	FIED PASSENGER T		ES (cont 1)		
ref	Version 2.0			Common		
61		International terminal	Domestic terminal	area <sup>†</sup>		
62 63	Airside circulation (outbound)  Passenger busy hour for airside circulation (outbound)—start time					
64	(day/month/year hour)	15 Jan 2014 6 a.m.	20 Feb 2014 12 p.m.			
65 66	Floor space (m <sup>3</sup> ) Passenger throughput during the passenger busy hour (passengers/hour)	1,389 719	1,730 856			
67	Utilisation (busy hour passengers per 100m²)	52	49			
68	Departure lounges					
69	Passenger busy hour for departure lounges—start time (day/month/year hour) Floor space (m <sup>3</sup> )	15 Jan 2014 6 a.m.	20 Feb 2014 12 p.m.			
70 71	Number of seats	4,656 834	1,946 668			
72	Passenger throughput during the passenger busy hour (passengers/hour)	719	856			
73 74	Utilisation (busy hour passengers per 100m <sup>8</sup> ) Utilisation (passengers per seat)	15 0.9	1.3			
<i>7</i> 5	Inbound (Arriving) Passengers					
76	Airside circulation (inbound)					
77	Passenger busy hour for airside circulation (inbound)—start time					
78 79	(day/month/year hour) Floor space (m³)	21 Dec 2013 2 p.m. 3,824	10 Oct 2013 6 p.m. 1,713	N/A N/A		
80	Passenger throughput during the passenger busy hour (passengers/hour)	696	858	N/A		
81	Utilisation (busy hour passengers per 100m <sup>3</sup> )	18	50	N/A		
82	Passport control (inbound)					
83 84	Passenger busy hour for passport control (inbound)—start time (day/month/year hour)	21 Dec 2013 2 p.m.				
85	Floor space (m <sup>8</sup> )	1,210				
86 87	Number of immigration booths and kiosks  Notional capacity during the passenger busy hour (passengers/hour) *	24 850				
88	Passenger throughput during the passenger busy hour (passengers/hour)	696				
89 90	Utilisation (busy hour passengers per 100m <sup>2</sup> ) Utilisation (% of processing capacity)	58 82%				
91	* Please describe in the capacity utilisation indicators commentary box how the notional capacity has been asses					
92	Landside circulation (inbound)					
93	Passenger busy hour for landside circulation (inbound)—start time					
94 95	(day/month/year hour) Floor space (m <sup>®</sup> )	21 Dec 2013 2 p.m. 133	10 Oct 2013 6 p.m. 607	28 Dec 2013 10 a.m. 2,124		
96	Passenger throughput during the passenger busy hour (passengers/hour)	647	837	1,068		
97	Utilisation (busy hour passengers per 100m <sup>8</sup> )	486	138	50		
98	Baggage reclaim	24 Dec 2012 2 n m	10 0 - 2012 6			
99 100	Passenger busy hour for baggage reclaim—start time (day/month/year hour) Floor space (m³)	21 Dec 2013 2 p.m. 4,166	10 Oct 2013 6 p.m. 3,153			
101	Number of reclaim units	5 400	5 400			
102 103	Notional reclaim unit capacity during the passenger busy hour (bags/hour)* Bags processed during the passenger busy hour (bags/hour)*	5,400 487	5,400 515			
104 105	Passenger throughput during the passenger busy hour (passengers/hour) Utilisation (% of processing capacity)	696 9%	858 10%			
106	Utilisation (busy hour passengers per 100m <sup>a</sup> )	17	27			
107	<ul> <li>Please describe in the capacity utilisation indicators commentary box how notional capacity and bags throughput</li> </ul>	it have been assessed.				
108	Bio-security screening and inspection and customs secondary inspection					
109	Passenger busy hour for bio-security screening and inspection and customs secondary inspection—start time (day/month/year hour)	21 Dec 2013 2 p.m.				
111	Floor space (m <sup>2</sup> )	974				
112 113	Notional MAF secondary screening capacity during the passenger busy hour (passengers/hour)*	900				
114	Passenger throughput during the passenger busy hour (passengers/hour)	696				
115 116	Utilisation (% of processing capacity) Utilisation (busy hour passengers per 100m <sup>8</sup> )	77% 71				
117	* Please describe in the capacity utilisation indicators commentary box how the notional capacity has been asses	sed.				
118	Arrivals concourse					
119 120	Passenger busy hour for arrivals concourse—start time (day/month/year hour) Floor space (m³)	21 Dec 2013 2 p.m. 1,664	10 Oct 2013 6 p.m. 180	N/A N/A		
121	Passenger throughput during the passenger busy hour (passengers/hour)	696	858	N/A		
122 123	Utilisation (busy hour passengers per 100m <sup>2</sup> )	42	477	N/A Page 30		
.20				i age of		

Regulated Airport For Year Ended

**Christchurch International Airport Ltd** 30 June 2014

### SCHEDULE 13: REPORT ON CAPACITY UTILISATION INDICATORS FOR SPECIFIED PASSENGER TERMINAL ACTIVITIES (cont 2)

Version 2.0 International terminal Domestic terminal area † 130 131

Total terminal functional areas providing facilities and service directly for passengers

Floor space (m²) 19.328 10.070 Number of working baggage trolleys available for passenger use at end of disclosure year 450 170

#### Commentary concerning capacity utilisation indicators for Passenger Terminal Activities

CIAL operates an Integrated Domestic and International check-in facility and baggage handling system. This is reflected in the common area utilisation figures above. Passenger data is obtained from a combination of customs, airlines and FID's (Flight Information Display) data. This is then used to calculate busy hour/day information and corresponding passenger throughput.

These data sources are considered materially accurate.

#### Source of Data for Capacity Calculations:

#### Security Screening

The notional capacity has been based on Aviation Security National standards of 270 pax per hour per x-ray unit.

Security Screening International Transit/Transfer numbers are not collected by CIAL.

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173 174 The Notional capacity figures were sourced from the AIRBIZ capacity and utilisation study dated 14 May 2010 which was commissioned after discussions with the Commerce

#### Trolleys

Trolley allocation is based on Company figures and internal policy.

#### Baggage Handling

CIAL operates an Integrated Domestic and International check-in facility and baggage handling system. The Integrated baggage handling system has a notional capacity of 40 bags per minute or 2400 per hour

The number of bags processed during the busy hour have been supplied by the operators of the Baggage system, who manage this for CIAL under an outsourced service

As the busy hour includes the departure of international flights, the number of bags processed during that hour may not include the bags for those international flights. For operational reasons bags for international flights are processed in the 2 hours prior to departure. A more representative assessment of the number of bags handled for the passengers processed during the busy hour will be the number of bags handled during the two hours prior to the busy hour. The number of bags were 679 and 701 respectfully.

#### Baggage Reclaim

Baggage system notional capacity numbers have been calculated from figures supplied by the system supplier, Glidepath.

Notional capacity is however reduced by the recirculation rate (25% approx.) of bags relative to the length of reclaim belts.

At this time actual baggage reclaim figures are not recorded by the system and again the bags processed have been estimated based on approximate bags per passenger

#### Passport Control

International Departures

There are 3 double booths, 4 kiosks and 2 gates servicing International Departures.

#### International Arrivals

There were 6 double booths and 12 kiosks. There are a further 4 Smart Gate gates implemented in conjunction with Customs to improve the efficiency of the passenger facilitation process.

The maximum capacity numbers have not changed since 2011 and were obtained from the Customs Workforce Planner via a simulation model.

#### Seating

Numbers listed include General, Food Court and Tenancy seats.

#### Floor Space

The terminal floor space is based on the relevant terminal spatial maps produced by CIAL. Following the completion of the terminal a re-measure of the terminal was carried out to provide a final summary of the commissioned terminal. This resulted in some of the Landside circulation being classified as Common area (available for both International and Domestic passengers).

Commentary must include an assessment of the accuracy of the passenger data used to prepare the utilisation indicators.

For functional components which are normally shared by passengers on international and domestic aircraft.

Page 3

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Regulated Airport **Christchurch International Airport Ltd** For Year Ended 30 June 2014 SCHEDULE 14: REPORT ON PASSENGER SATISFACTION INDICATORS ref Version 2.0 Survey organisation Survey organisation used If "Other", please specify Passenger satisfaction survey score 1: (average quarterly rating by service item) Annual Domestic terminal 12 Quarter 31 Dec 13 31 Mar 14 30 Sep 13 30 Jun 14 average 13 for year ended Ease of finding your way through an airport 42 14 4 1 Ease of making connections with other flights 4.1 4.1 4.3 4.2 Flight information display screens 4.3 4.3 4.2 4.2 4.2 16 Walking distance within and/or between terminals 4.2 4.2 4.1 17 4.1 4.1 Availability of baggage carts/trolleys 4.2 4.2 4.4 4.1 4.2 Courtesy, helpfulness of airport staff (excluding check-in and security) 4.4 4.4 4.4 4.3 19 4.4 4.3 42 20 Availability of washrooms/toilets 43 43 42 Cleanliness of washrooms/toilets 4.2 4.2 4.2 4.1 Comfort of waiting/gate areas 4.1 4.0 4.1 22 4.1 4.1 4.5 4.4 4.5 4.5 4.5 23 Cleanliness of airport terminal Ambience of the airport 4.3 4.2 4.2 4.2 24 4.2 4.4 25 Security inspection waiting time 4.4 4.3 4.5 4.4 26 Check-in waiting time 45 4.5 4.5 4.5 4.5 27 Feeling of being safe and secure 44 44 45 44 44 28 Average survey score International terminal Annual 30 Sep 13 31 Dec 13 31 Mar 14 30 Jun 14 average Ease of finding your way through an airport 4.2 4.4 4.1 4.4 4.2 31 32 Ease of making connections with other flights 33 Flight information display screens 4 0 4 1 4 0 42 4 1 Walking distance within and/or between terminals 4.2 4.3 4.2 4.3 34 4.2 35 Availability of baggage carts/trolleys 4.4 4.3 4.1 4.5 4.3 4.3 Courtesy, helpfulness of airport staff (excluding check-in and security) 4.4 4.1 4.5 36 37 Availability of washrooms/toilets 4.2 4.1 3.9 4.3 4.1 Cleanliness of washrooms/toilets 3.9 4.3 38 4.2 4.2 4.2 39 Comfort of waiting/gate areas 4.0 3.8 4.1 Cleanliness of airport terminal 4.5 4.4 4.1 4.5 4.4 41 Ambience of the airport 4.2 4.2 3.9 4.3 4.1 4.5 Passport and visa inspection waiting time 4.4 4.5 42 Security inspection waiting time 4.4 4.2 4.0 4.5 4.3 44 Check-in waiting time 4.3 4.2 4.1 4.3 4.2 45 Feeling of being safe and secure 45 44 43 47 44 4.3 4.2 4.0 4 4 Average survey score The margin of error requirement specified in clause 2.4(3)(c) of the determination applies only to the combined quarterly survey results for the disclosure year. Quarterly results may not 47 conform to the margina of error requirement. Commentary concerning report on passenger satisfaction indicators CIAL monitors passenger experience rating using the ASQ Survey. This data is collected from a random selection of passengers on a quarterly basis. The results of the passenger satisfaction survey, are out of a total score of 5. The ASQ survey does not record scores for items with fewer than 10 valid responses. 50 The survey data did not include any scores for "Ease of making connections with other flights" for other flights for the International Terminal. 51 52 These results reflect the passenger perception of their travel experience using either the domestic or International Terminals. These surveys include a review of the condition and ambience of the domestic terminal. The continued improvement in the scores since 2011 reflects the improvement of the terminal facility due 53 to the Integrated terminal project. The results of these surveys have been used to identify additional improvement initiatives after consultation with interested 54 parties. Examples of these initiatives are included on schedule 15. 55 Location of Survey Fieldwork Documentation 56 57 The survey fieldwork documentation is available on CIAL's website (<a href="www.christchurchairport.co.nz">www.christchurchairport.co.nz</a>) . There has been no change in the design of the passenger survey. 58 59 Accuracy of Passenger Data to prepare Utilisation Indicators 60 CIAL receives detailed passenger information for international passengers from customs. Domestic passenger data is received monthly from the airlines. 6 62 Commentary must include an assessment of the accuracy of the passenger data used to prepare the utilisation indicators and the internet location of fieldwork documentation. Page 32 For Year Ended

30 June 2014

#### SCHEDULE 15: REPORT ON OPERATIONAL IMPROVEMENT PROCESSES

Version 2.0

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#### Disclosure of the operational improvement process

CIAL has a continuous improvement focus to improve operational service excellence. This is achieved through a number of operational stakeholder forums which are held on a regular basis to consider operations and operational improvement. The objective of these groups is to ensure a coordination of Christchurch Airport operations and thereby ensure a joint approach for efficiency improvements, pursue opportunities for innovation and to manage events of exceptions or non-performance.

As a result of these forums, a number of initiatives have been implemented in 2014, these include:

Safety

Compactor Training Significant investment in training of stakeholder users of compactors to improve safety

Introduction of new signage on Apron in relation to use of Electronic devices Apron Signage

Waste Bins Airside Installation of Waste Collection shelters and Improved Waste Bins Airside for dealing with

FOD on Apron and change in collection procedures

Installation of nine additional fire extinguishers in Baggage Make-up hall Fire Extinguisher

Improved Customer/Stakeholder Comms

Enhancement to FIDS displays Replacement of Boarding Time with Estimate Departure time. Additional Baggage Claim

above Intl Arrivals Customs Booths

Purpose Built EOC Provision of a new purpose built, state-of-the-art EOC facility to improve management and

coordination of airport related emergencies

Forward Operations reporting Introduction of Forward Operational Activity reporting incl Pax forecast, resourcing

allocation and activities in terminal which may impact on operations.

Community & Public health Community & Public Health representatives now attending Airport Community facilitation Education

meetings and terminal Health & Safety Committee meetings. Also completed full stakeholder seminar on communicable diseases response and aircraft cleaning

**Process Efficiencies** 

Carry-on Luggage Signage Introduction of Signage in support of Airline Carry-on luggage restrictions

**CDHB** Engagement Facilitated improved engagement with CDHB for Airlines to improve understanding of and

response to infection disease response for arriving aircraft

Wailing Wall Opening Times Facilitate changes to opening time of Intl Departure process to better align with Airline

check-in operations

FIDS Access via SITA CUTE Provision of FIDS operator access via all SITA CUTE stations within terminal to facilitate easier access by Check-in and gate staff to operate FIDS. Training provided to all users.

Introduction of foreign language information to existing LAGs screens

Foreign Language LAGs

signage

Snow preparedness training Collaborative training across stakeholders for Snow Response

Application of Gilsonite onto sealed surfaces airside to improve life of surfaces and reduce Gilsonite solar damage

Improved Customer Experience

Koru Exit Trial Provision of a trial of an alternate exit from Dom Jet departure lounge in support of

reduction in travel time of Air NZ Koru regional passengers to gates. Furniture Upgrades

Upgrade of landside arrivals and Intl Departures seating to provide more modern and

comfortable waiting

Intl Arrivals Air Curtains Installation of air curtains in Intl Arrivals entry doors to maintain comfortable temperature

during winter period

Regional Walkway Slot drains Installation of additional slot drains in regional walkway to minimise was pooling

Replacement of carpet in Intl Arrivals Airside area Carpet Replacement Intl Arrivals Washroom Upgrade Upgrade of Washroom block in Intl Arrivals

Air Lounge Introduction of Air Lounge to support overnighting of late night Intl arriving customers

A summary of the various operational forums are as follows:

#### Airline Working Group

This working group was initially set up for the ITP construction project and is comprised of CIAL management, the airlines operating at Christchurch, and ground handlers. The group meets on a monthly basis to discuss high level issues and concerns affecting the airport and this group of stakeholders.

This group is comprised of CIAL management and many terminal based tenants, Airline and Government Agencies. This bimonthly meeting is used as a forum for the discussion of current topics and potential improvements. The ACI Passenger Satisfaction survey is considered as a meeting agenda item and discussions recorded in the meeting minutes.

#### **Airline Operating Committee**

This committee exists to promote understanding, co-operation and a close liaison between AOC members, comprising CIAL and Government Border Agencies in order to maintain a high level of aircraft, passenger, cargo and mail handling at Christchurch Airport to ensure service meets international best practices. It is also used to ensure a close working relationship with BARNZ, and that the interests of airlines are kept to the fore.

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The process put in place by the Airport for it to meet regularly with airlines to improve the reliability and passenger satisfaction performance consistent with that reflected in the indicators.

Regulated Airport **Christchurch International Airport Ltd** For Year Ended 30 June 2014 **SCHEDULE 16: REPORT ON ASSOCIATED STATISTICS** ref Version 2.0 16a: Aircraft statistics Disclosures are categorised by core aircraft types such as Boeing 737-400 or Airbus A320. Sub variants within these types need not be disclosed. (i) International air passenger services—total number and MCTOW of landings by aircraft type during disclosure year Total number of **Total MCTOW** Aircraft type landings (tonnes) Boeing 777-300ER 365 128,298 10 Boeing 777-200 420 100,113 11 Boeing 787-800 12 1 228 Boeing 767-300 101 18,875 13 Boeing 737-800 1,128 89,131 14 Airbus A320 2,083 149,976 15 2,152 Boeing 737-700 31 16 Airbus A380 2 1,150 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51 52 Total 53 4,131 489,923

Regulated Airport **Christchurch International Airport Ltd** For Year Ended 30 June 2014 SCHEDULE 16: REPORT ON ASSOCIATED STATISTICS (cont) ref Version 2.0 (ii) Domestic air passenger services—the total number and MCTOW of landings of flights by aircraft type during disclosure 61 year 62 (1). Domestic air passenger services—aircraft 30 tonnes MCTOW or more Total number of Total MCTOW landings Aircraft type (tonnes) 63 Airbus A320 6,837 492,264 64 Boeing 737-300 250,040 65 3,675 66 67 68 69 70 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86 87 Total 10,512 742,304 88 (2). Domestic air passenger services—aircraft 3 tonnes or more but less than 30 tonnes MCTOW 89 Total number of **Total MCTOW** landings Aircraft type (tonnes) CVLT 1,552 91 59 ATR 72-600 2,958 66,555 92 93 ATR 72-500 6,207 136,554 De Havilland Dash 8 (300) 7,745 151,066 94 95 Beech B190 1,932 15,002 BAe-3200 Jetstream super 31 82 599 96 97 98 99 100 101 102 103 104 105 106 107 108 109 110 111 112 113 Total 18,983 371,328

		Regu	lated Airport	Christchure	h Internationa	L Airport Ltd
			Year Ended	Christenare	30 June 2014	
SC	HED	DULE 16: REPORT ON ASSOCIATED STATIST	ICS (cont 2)			
		sion 2.0	,			
122		(iii) The total number and MCTOW of landings of airc	craft not included i	n (i) and (ii) above	Total number of	Total MCTOW
123		Air passanger convice aircraft loss than 2 tannos MCTOW			landings	(tonnes)
124 125		Air passenger service aircraft less than 3 tonnes MCTOW Freight aircraft			2,634	120,352
126		Military and diplomatic aircraft			319	27,652
127		Other aircraft (including General Aviation)			8,302	38,299
,,,		Carlot anotati (inotaanig Conotat / maao)			3,552	00,200
128 129		(iv) The total number and MCTOW of landings durin	g the disclosure y	ear	Total number of landings	Total MCTOW (tonnes)
130		Total			44,897	1,789,891
131 132	16k	<b>D: Terminal access</b> Number of domestic jet and international air passenger se form of passenger access to and from terminal		-		ed by the main
400			Contact	Contact	Remote	Tatal
133		International air passanger convice movements	stand-airbridge 8,225	stand-walking	stand-bus	Total
134		International air passenger service movements  Domestic jet air passenger service movements	20,961	4		8,229 20,965
135 136		* NB. The terminal access disclosure figures do not include non-				20,903
137 138	160	c: Passenger statistics	Domestic	International		Total
139		The total number of passengers during disclosure year				
140		Inbound passengers <sup>†</sup>	2,151,134	678,752		2,829,886
141		Outbound passengers <sup>†</sup>	2,186,783	673,488		2,860,271
142		Total (gross figure)	4,337,917	1,352,240		5,690,157
144		less estimated number of transfer and transit passer	ngers	_		_
146		Total (net figure)	<b>3</b>			5,690,157
140		† Inbound and outbound passenger numbers include the number of trail	nsit and transfer passend	gers on the flight. The nu	umber of transit and trans	
147 148	160	be subtracted from the total to estimate numbers that pass through the  1: Airline statistics		, G		. 0
149		Name of each commercial carrier providing a regular air tr	ansport passenger	service through the		osure year
150		Domestic Air Chothama	7	Air NZ	International	
151		Air Chathams Air Nelson		Fiji Airways		
152 153		Air NZ	-	Emirates		
154		Eagle Airways		Jetstar		
155		Jetstar		Qantas		
156		Mt Cook Airlines		Singapore Airlines		
157		Mainland Air		Virgin Australia		
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Regulated Airport For Year Ended

Christchurch International Airport Ltd
30 June 2014

Aircraft and

**Total** 

132.7

11.026

#### SCHEDULE 16: REPORT ON ASSOCIATED STATISTICS (cont 3)

ref Version 2.0

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#### 173 16e: Human Resource Statistics

 Terminal Activities
 Airfield Activities
 Freight Activities

 Number of full-time equivalent employees
 71
 60

 Human resource costs (\$000)

#### Commentary concerning the report on associated statistics

#### Source of Data:

Data collated for the air passenger services is obtained from CIAL's Airline Billing Database, which is compiled from information electronically provided on a monthly basis from the Airways Corporation information system.

**Specified** 

The data for terminal access figures originates from Airlines, customs and FID's (Flight information data system) data.

The human resource statistics has been calculated from payroll figures as at the end of 2014.

#### **Additional Notes:**

- International Transit/Transfer numbers are not collected by CIAL.
- Air passenger services on aircraft less than 3 tonnes MCTOW is not collected by CIAL due to the small number of passenger services in this category.

The following tables show a comparison of pricing forecasts to actual results for the 2014 period in passenger movements, landings and MCTOW.

	2014		
	Pricing Forecast	Actual	Variance
International Arrivals	730,543	678,752	-7.63%
International Departures	726,685	673,488	-7.89%
Total International	1,457,228	1,352,240	-7.77%
Domestic Arrivals	2,081,478	2,151,134	3.23%
Domestic Departures	2,114,162	2,186,783	3.32%
Total Domestic	4,195,640	4,337,917	3.27%
Total Passenger Movements	5 652 868	5 690 157	0.65%

Total Passenger Movements 5,652,868 5,690,157 0.65%

#### Total Landings:

	2014				
	Pricing Forecast	Actual	Variance		
Domestic flights of 3 tonnes or more but less than					
30 tonnes MCTOW	22,186	18,983	-16.8%		
Domestic flights of 30 tonnes MCTOW or more	12,013	10,512	-14.3%		
International flights	4,977	4,131	-20.5%		
Other flights	11,573	11,047	-4.7%		
Total Landings	50,749	44,673	-13.6%		

#### Total MCTOW:

	2014				
	Pricing Forecast	Actual	Variance		
Domestic flights of 3 tonnes or more but less than					
30 tonnes MCTOW	436,002	371,328	-17.4%		
Domestic flights of 30 tonnes MCTOW or more	860,517	742,304	-15.9%		
International flights	568,133	489,923	-15.9%		
Other flights	182,924	186,336	-1.8%		
Total MCTOW	2,047,576	1,789,891	-14.4%		

The above summary provides a very clear summary of the effect of the reduced demand in the 2014 year. This includes the affect of the substitution of aircraft type over 2014 to maximise aircraft and route yields.

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Regulated Airport Christchurch International Airport Ltd For Year Ended 30 June 2014 **SCHEDULE 17: REPORT ON PRICING STATISTICS** Version 2.0 6 17a: Components of Pricing Statistics (\$000) Net operating charges from airfield activities relating to domestic flights of 3 tonnes or more but 3,487 less than 30 tonnes MCTOW Net operating charges from airfield activities relating to domestic flights of 30 tonnes MCTOW or more 11,737 Net operating charges from airfield activities relating to international flights 7,613 Net operating charges from specified passenger terminal activities relating to domestic passengers 6,090 12 Net operating charges from specified passenger terminal activities relating to international passengers 13 Number of passengers 14 15 Number of domestic passengers on flights of 3 tonnes or more but less than 30 tonnes MCTOW 1,626,147 Number of domestic passengers on flights of 30 tonnes MCTOW or more 2,711,770 16 17 Number of international passengers 1,352,240 18 Total MCTOW (tonnes) Total MCTOW of domestic flights of 3 tonnes or more but less than 30 tonnes MCTOW 20 371.328 21 Total MCTOW of domestic flights of 30 tonnes MCTOW or more 742,304 22 Total MCTOW of international flights 489.923 23 17b: Pricing Statistics Average charge Average charge (\$ per passenger) (\$ per tonne MCTOW) Average charge from airfield activities relating to domestic flights of 3 tonnes or more but less than 30 tonnes MCTOW 9.39 25 2.14 Average charge from airfield activities relating to domestic flights of 30 tonnes MCTOW or more 26 4.33 15.81 27 Average charge from airfield activities relating to international flights Average charge Average charge (\$ per domestic (\$ per international 28 passenger) passenger) 29 Average charge from specified passenger terminal activities 1.40 13.71 Average charge Average charge (\$ per domestic (\$ per international passenger) passenger) 30 4 91 19 34 31 Average charge from airfield activities and specified passenger terminal activities 32 **Commentary on Pricing Statistics** 33 34 The pricing outcomes above reflect: 35 36 • The increase in terminal and airfield charges after the pricing reset as at 1 December 2012. 37 The change in aircraft type from jet to turbo prop to service domestic routes as airlines sought to improve yields following the reduction in passenger 39 40 41 42 43 44 46 47 48



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christchurchairport.co.nz

Commerce Act (Specified Airport Services Information Disclosure) Determination 2010 dated 22 December 2010

Schedule 20 - Certification for Disclosed Information - year ended 30 June 2014

We, David Mackenzie and Catherine Drayton, being directors of Christchurch International Airport Limited certify that, having made all reasonable enquiry, to the best of our knowledge, the following attached audited information of Christchurch International Airport Limited prepared for the purpose of clauses 2.3(1) and 2.4(1) of the Commerce Act (Specified Airport Services Information Disclosure) Determination 2010 in all material respects complies with that determination.

David Mackenzie

Chairman

20 November 2014

**Catherine Drayton** 

Director

20 November 2014





#### **Independent Auditor's Report**

## To the directors of Christchurch International Airport Limited and to the Commerce Commission

The Auditor-General is the auditor of Christchurch International Airport Limited (the company). The Auditor-General has appointed me, Andy Burns, using the staff and resources of Audit New Zealand, to provide an opinion, on her behalf, on Schedules 1 to 17 for the regulatory year ended 30 June 2014 ('the Airport Disclosure Schedules'), prepared by the company in accordance with the Commerce Act (Specified Airport Services Information Disclosure) Determination 2010 (the 'Determination').

### Directors' responsibility for the Airport Disclosure Schedules

The directors of the company are responsible for preparation of the Airport Disclosure Schedules in accordance with the Determination, and for such internal control as the directors determine is necessary to enable the preparation of Airport Disclosure Schedules that are free from material misstatement.

## Auditor's responsibility

Our responsibility is to express an opinion on whether the Airport Disclosure Schedules have been prepared, in all material respects, in accordance with the Determination.

We conducted our engagement in accordance with the International Standard on Assurance Engagements (New Zealand) 3000: Assurance Engagements Other Than Audits or Reviews of Historical Financial Information (ISAE (NZ) 3000) and Standard on Assurance Engagements 3100: Compliance Engagements issued by the New Zealand Institute of Chartered Accountants.

These standards require that we comply with ethical requirements and plan and perform our engagement to provide reasonable assurance (which is also referred to as 'audit' assurance) about whether the Airport Disclosure Schedules have been prepared in all material respects in accordance with the Determination.

An engagement to provide reasonable assurance involves performing procedures to obtain evidence about the amounts and disclosures in the Airport Disclosure Schedules. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Airport Disclosure Schedules, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the company's preparation of the Airport Disclosure Schedules in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.

#### Use of this report

This report has been prepared for the directors of the company and for the Commerce Commission for the purpose of providing those parties with independent audit assurance about whether the Airport Disclosure Schedules have been prepared, in all material respects, in accordance with the Determination. We disclaim any assumption of responsibility for any reliance on this report to any person other than the directors of the company or the Commerce Commission, or for any other purpose than that for which it was prepared.

## Scope and inherent limitations

Because of the inherent limitations of an audit engagement, and the test basis of the procedures performed, it is possible that fraud, error or non-compliance may occur and not be detected. The opinion expressed in this report has been formed on the above basis.

### Independence

When carrying out the engagement we followed the independence requirements of the Auditor-General, which incorporate the independence requirements of the New Zealand Institute of Chartered Accountants. We also complied with the independent auditor requirements specified in clause 1.4 of the Determination.

The Auditor-General, and her employees, may deal with the company on normal terms within the ordinary course of trading activities of the company. Other than any dealings on normal terms within the ordinary course of business, this engagement and the annual audit of the company's financial statements, we have no relationship with or interests in the company.

### **Opinion**

In our opinion:

- Subject to clause 2.6(3) of the Determination, and as far as appears from an examination of them, proper records to enable the complete and accurate compilation of the Airport Disclosure Schedules have been kept by the company; and
- Subject to clause 2.6(2) of the Determination, the disclosure information in Schedules 1 to 17 complies, in all material respects, with the Determination.

We have obtained all the information and explanations we have required.

Andy Burns Audit New Zealand On behalf of the Auditor-General Christchurch, New Zealand

20 November 2014